A Qualitative Analysis of Barriers and Facilitators to Referral Care for High-Risk Pregnant Women in Rural Rajasthan, India

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Abstract

Objective

If Rajasthan, India was a country, it would rank 148th out of 192 for maternal mortality. Early identification of high-risk pregnant women, timely referral care, early intervention and delivery planning are key factors in reducing maternal mortality. To our knowledge, this is the first study to qualitatively assess the barriers and facilitators to uptake of referral services amongst high-risk pregnant women in rural Rajasthan.

Methods

Active pregnant women tracked digitally through the Khushi Baby platform in Udaipur, Rajasthan were considered from the sample frame. Pregnant women who had either severe hypertension or moderate/severe anemia were considered for inclusion. A purposive sample was approached to ensure a diversity of perspectives. In-depth individual interviews were conducted in the local dialect, Mewari. Interviews were transcribed, coded, and used for thematic generation, and organized as per the analytical framework described in the socio-ecological model.

Results

19 high risk pregnant women of low socioeconomic backgrounds across 15 villages were interviewed. Barriers to referral care included lack of transportation, household responsibilities, and limited awareness, education, and social support. The most prominent barrier was lack of accompaniment to the referral center by a family member or health worker. Facilitators included available husbands, engaged health workers, supportive neighbors, and other female family members who shared past experiences. Social support through accompaniment was noted to have the ability to overcome barriers.

Conclusions

Social support at the interpersonal and community level is key to overcoming referral care barriers faced by high-risk pregnant women in rural Rajasthan. Completion of antenatal referral care visits is essential to improvement in maternal and child health outcomes. A multi-faceted approach is needed to improve referral care completion for maternal health in rural Rajasthan. The following interventions are likely to be effective: a) targeted awareness campaigns for ambulance availability for high-risk conditions; b) digital tools to improve planning and coordination among health workers; c) inclusion of screening indicators for social isolation as a risk factor; and d) incentivization of beneficiaries for referral completion. We are in the process of sharing these findings with the district and state government of Rajasthan.

Background
In India, an estimated 30,000 mothers die annually from preventable causes related to pregnancy and childbirth. Meanwhile, 800,000 children under the age of five die from vaccine preventable disease, neonatal infection, birth asphyxia and malnutrition. In 2017, the Indian Council of Medical Research (ICMR), Public Health Foundation of India (PHFI) and National Institute of Nutrition (NIN), reported malnutrition as the main risk factor for under-5 deaths nationally, accounting for 68% of total deaths. A major predictor of low birthweight and infant malnutrition is maternal anemia (and associated poor maternal nutrition), which occurs in greater than 50% of women between the ages of 15–49 years.

Rajasthan, India’s largest state, is a high-focus state with respect to reproductive and child health (RCH). It has a population of 80 million citizens, 75% of whom live in rural areas, and a maternal and infant mortality rate of 199 (India MMR: 130) and 41 (India IMR: 34) respectively. Annually, an estimated 420,000 pregnant women in Rajasthan are at high-risk of delivery complications from carrying three or more pregnancies.

India’s public health system provides a large set of cost effective, successful solutions across the ante-, intra-, and post-natal care continuum that have been implemented to prevent unnecessary maternal, neonatal, and child mortality: iron folic acid supplementation for pregnant women, regular antenatal care checkups, institutional deliveries, training on newborn care, immunizations, and treatment of febrile illness.

However, since data for these interventions is collected on paper at the point of care, the public health system faces the following problems: missing and inconsistent data, poor coordination between health workers at different levels of care, lack of accountability, delays in reporting data for action, unregistered populations, and a disconnected continuum of care.

To address these gaps, Khushi Baby, a non-profit organization based in the Udaipur District of Rajasthan, developed and implemented a digital health intervention to track key reproductive and child health indicators over the last five years. This platform ensures data accountability, completeness, retention and sharing in an offline and timely manner. It has also significantly improved infant immunization rates and decreased infant malnutrition. Through years of field work in rural Udaipur, we have observed inadequate access to referral care for high-risk pregnant women and infants. In response, the Khushi Baby solution combines a technology platform with human effort in the form of field monitors who support community health workers providing high-risk follow-up. So far, 15 Khushi Baby field monitors have conducted more than 2000 home and hospital visits to encourage completion of referral care for maternal anemia and infant malnutrition. Their efforts have had a positive impact on the health of at least 300 high-risk mothers and infants. Despite these established and emerging interventions, poor access - to both routine and referral care services - remains a barrier for most pregnant women living at the rural last mile.

As described by Thaddeus and Maine, mothers face three key delays to referral care: delays in seeking care, delays in arriving at the healthcare facility, and delays in provision of adequate care. These delays are rooted in socio-economic, cultural, and environmental characteristics (patient factors) and quality of health care (health system factors). Health system factors are thought to carry more weight than patient factors because of their potential to affect all three phases of delay.
A 2019 narrative review of barriers of maternal and neonatal referral systems in developing countries by Harahap et al. noted challenges in both patient and health systems factors. Patient barriers included: environments, knowledge about the referral, poverty, maternal health status, and culture. Health system barriers included: transportation, communication, quality of care, referral documentation, standard procedures for referral and monitoring, and network infrastructure. The five studies from India (between 2014–2018) included in the review focused more on the health system and did not identify barriers related to network infrastructure, knowledge about referral, maternal health status, and culture.¹⁰

Barriers to maternal and child referral care have been under-researched in the Indian context, and most relevant for our study, no such studies have been conducted in Rajasthan. We hypothesize that beyond the globally identified barriers to maternal and child referral care, several specific barriers may emerge from a local application of the socio-ecological model. Our study is the first to use the socio-ecological model (SEM) to qualitatively assess the barriers and facilitators of antenatal referral care in India. Through qualitative interviews with high risk pregnant (HRP) women and infants living in rural communities across four blocks in Udaipur, we aim to 1) identify barriers and facilitators to referral care completion, 2) categorize them into individual, interpersonal, community and structural factors, 3) study the interactions and combined effects of individual/interpersonal factors and community/structural factors on referral care completion, and 5) discuss potential policy, human resource and technology solutions to improve referral care completion and improve maternal and infant health.

**Methods**

**Selection and Recruitment of Participants**

Pregnant women suffering from moderate to severe anemia (Hb < 10) and/or hypertension (BP > 140/90) were identified as high risk by the Khushi Baby digital health mobile application (data collection tool at government health camps) and eligible for our study. Using purposive sampling, recruitment and interviews were conducted with a minimum target of 25 participants with varying geographical terrains, community values and number of prior successful referrals across four blocks: Gogunda, Sarada, Salumbar, Jhadol and until data saturation had been achieved for the majority of themes. We restricted our selection process to these four blocks because of long term relationships between Khushi Baby field monitors and community members living in these areas. Khushi Baby field monitors selected participants and organized interviews but were not personally involved in the interview process. Only individuals who provided verbal consent and felt able to complete the interview were recruited.

**Data Collection**

In-depth interviews were conducted in January 2021 in Mewari, the local dialect, by one independent researcher, Suriya Vaishnav. Suriya is a native of Udaipur. She has a Master’s degree in Sociology and has 6 years’ experience in public health fieldwork. All interviews were conducted in participants’ homes and lasted 30–45 minutes. Several participants performed the interview with their infants present due to unavailability of child care. Although it was advised against, some relatives or neighbours supported the participants in
their personal responses. In some cases, we requested a trusted member of the community, such as the ASHA, to be present to provide support or additional information regarding community values and societal resources. Participants were told they could decline to answer any questions and could stop the interview at any time.

The interviews followed an interview guide (see supplement) that included structured and open-ended questions on personal background, socio-economic status, past experiences with public health services and personal and community attitudes towards pregnancy, antenatal care and family planning.

During the in-depth interviews, verbal responses were translated by the interviewer and transcribed by one of the researchers. Participant transcripts and surveys were labelled with participant ID numbers in order to maintain anonymity in the reported data. All files were password protected and stored on a secure computer network with restricted access.

**Data Analysis**

Summary notes informed the preliminary analysis of participant transcripts. In developing an analytic thematic framework, data was initially indexed and categorized using an inductive approach. To further identify relevant themes in our study, a subsample of transcripts (<20%) were studied by four members of our research team: Saachi Dalal (BA), Ruchit Nagar (BA, MPH, MD candidate), Rohaan Hegde (BA), Hamid Abdullah (MSW, Field Implementation Lead at Khushi Baby for last four years). The reviewers assigned codes to specific responses, constructed thematic maps and compared themes that showed a significant level of consistency. Through discussion, prominent categories were refined, new categories were identified and discrepancies were resolved. All transcripts were studied under this revised thematic framework. Data was summarized using thematic matrices, in SurveyCTO, and Microsoft Excel in order to compare themes within and across interviews. A socio-ecological model (SEM) was used to organise relevant themes and present data. The model selected for our study was inspired by the SEM as conceived by McLeroy, et al. Noteworthy narratives and quotes were also selected to encapsulate themes and their interactions.

**Results**

We completed interviews with 19 participants. Sociodemographic details are shown in Table 1 below. We report individual and interpersonal barriers and facilitators such as personal and family awareness, beliefs and attitudes, and social support in Table 2 below. We then present factors at the community and structural level such as opportunities for peer learning and access to public transportation in Table 3 below. The relative importance of factors which influence referral completion are illustrated in the discussion section.
## Table 1
Socioeconomic factors among study population

<table>
<thead>
<tr>
<th>Socioeconomic Factor</th>
<th>Number (%)</th>
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<tbody>
<tr>
<td>Lived in a hard-to-reach area</td>
<td>8 (42%)</td>
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<tr>
<td>Unable to read/write</td>
<td>12 (63%)</td>
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<tr>
<td>Had no access to a personal vehicle</td>
<td>13 (68%)</td>
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<tr>
<td>Had no access to a mobile phone</td>
<td>5 (27%)</td>
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<td>Had three or more deliveries</td>
<td>6 (31%)</td>
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<tr>
<td>Belonged to OBC, ST, or SC castes</td>
<td>10 (100%)</td>
</tr>
<tr>
<td>Factor</td>
<td>Quote</td>
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<tr>
<td>Level of Education</td>
<td>“I need my father-in-law to take me to the referral center because he is the only one in our family who speaks well and understands the doctor. My husband is not smart enough to take me and I cannot go alone.”</td>
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<tr>
<td></td>
<td>“My brothers went to school, but my parents did not send my sisters and I to school.”</td>
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<td></td>
<td>“My father did not work and used to drink alcohol, so my older sister and I did not attend school. We had to take care of our younger siblings and help with housework. We also looked after the goats and took on small jobs around the village to earn money.”</td>
</tr>
<tr>
<td></td>
<td>“My siblings and I only attended school till fourth or fifth grade because we had to take care of the goats, work in the field, and help around the house.”</td>
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<tr>
<td>Low Health Awareness</td>
<td>“I need my father-in-law to take me to the referral center because he is the only one in our family who speaks well and understands the doctor. My husband is not smart enough to take me and I cannot go alone.”</td>
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<tr>
<td>Factor</td>
<td>Quote</td>
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<tr>
<td>Low Health System Awareness</td>
<td>“I have never been to the hospital, so I do not know what happens there. There is a bus stop near my house, but I do not know how to reach the hospital, so I did not go. My husband will come back from his labor work in Udaipur next month. I will wait for him to take me. I will not go alone.”&lt;br&gt;“I know the ambulance comes to our village. But when I went into labor, I did not know the ambulance phone number, so we chose to call a private jeep to take us to the hospital.”</td>
</tr>
<tr>
<td>Personal/Family Attitudes and Beliefs</td>
<td>“The ANM comes and goes. She doesn't care about me and my family like Dai Ma (local midwife) does. Dai Ma takes care of my children when I am busy and stays with me during my delivery and after.”&lt;br&gt;“What do you mean by ‘male sterilization’?! This cannot happen.”&lt;br&gt;“My husband cannot do the sterilization procedure because he will not be able to work if he does it. So, I will do it.”&lt;br&gt;“This is my fifth pregnancy... I wanted to have the sterilization surgery after my second child, but since my husband was the only boy amongst his siblings and we only have one son, my father in law wants us to keep trying until we have a second male child. So what could I do? I have to obey my elders.”</td>
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<tr>
<td>Factor</td>
<td>Quote</td>
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<tr>
<td>Lack of Access to Personal Transport</td>
<td>“To get to the block hospital, my husband and I had to walk for 30 minutes just to get to the bus station. After a sonography, the doctor told us I needed to be given a bottle (IV Iron-Sucrose), but the journey and wait time was so long that it had become evening. We were worried about catching the bus to get back home so we left without treatment. So, the doctor gave us two IV bottles to take home. The next day, we had to travel to the ANM’s house, where she administered the medicine.”</td>
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<td>“A month ago, I felt labor pains in the night and my husband used his mobile phone to call a private vehicle. However, by the time the car arrived an hour later, my baby had been born. My mother-in-law and husband were there during the process and helped cut the umbilical cord.”</td>
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<td></td>
<td>“I understand that I am anemic and that my baby will be weak if I do not get treated. If I want to go to the hospital, I can take the autorickshaw, which stops right outside my house and my neighbors will watch my child while I am gone. But my husband works in Udaipur and there is nobody at home to take me to the hospital.”</td>
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<tr>
<td>Lack of Accompamiment to the Referral Visit</td>
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<tr>
<td>Factor</td>
<td>Quote</td>
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<tr>
<td>Household/Financial Responsibilities</td>
<td>“Initially, I did not go to the referral facility because I had to plant tomatoes and take care of the goats. Then, my mother-in-law went to her parents’ house, so the workload at home and in the field increased even more. I had to wait 3 months for her to come back, so that my father-in-law and I could go to the referral facility.”</td>
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Table 2  
B. Individual and Interpersonal Facilitators

<table>
<thead>
<tr>
<th>Social Support</th>
<th>“The hospital is an hour walk from my home. For most referral visits, I walk with my sister-in-law, but for my last delivery, our neighbors let us borrow their bike so that we could reach the facility on time.”</th>
<th>For the participants who overcame these barriers and completed a referral visit, the strongest facilitator was social support from extended family or neighbors in the following forms: access to a personal vehicle for transport, accompaniment to the referral visit, access to a mobile phone for communication, and household support such as childcare</th>
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<td></td>
<td>“My husband stays in Udaipur City, where he is a laborer. He only returns once every month, so he cannot take me to the hospital. Usually, my sister-in-law or neighbor walks with me to the nearest bus stop and we go together. Once, my neighbor took me and his pregnant wife, who also was due for a referral, on a motorbike.”</td>
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<td></td>
<td>“I do not have my own mobile phone but I have my husband’s mobile number printed on a wall in my house. He lives and works in Udaipur City, so if I need to call him my neighbors let me borrow their mobile phone.”</td>
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<td></td>
<td>“Our family does not have a mobile phone, but we use our neighbor’s mobile phone to call a private car or an ambulance when we have to go to the hospital for delivery.”</td>
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<td></td>
<td>“If I need to go to the hospital with my husband, my sisters-in-law or neighbors take care of my children and watch our house.”</td>
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</table>
Table 3  
A. Community and Structural Barriers

<table>
<thead>
<tr>
<th>Poor Access to Public Transport</th>
<th>“It takes one hour to walk to the closest primary health center. There is no bus or auto which can take me there and my husband is too busy with work to take me on our family motorcycle.”</th>
<th>Some participants experienced significant delays in the referral process because public transport was not accessible. The government bus routes only operate from Udaipur City to the local block hubs and are effectively unserviceable to families traveling from local villages to the primary health center. Therefore, referral visits can only be completed through arrangement of a personal vehicle, privately operated buses or auto-rickshaws, and the public ambulance. Additionally, public infrastructure (e.g. roads or dirt tracks), is not always present, preventing access to buses, auto-rickshaws and ambulances. In some areas, despite the presence of roads, participants still have to cover 3–4 kilometers on foot to reach the nearest, privately operated, bus stop. Some participants living in geographically isolated areas reported a complete lack of access to transport. Without access to personal transport vehicles, the majority of these pregnant women could only reach the primary health center by walking for 45 to 60 minutes. This lengthy journey can take all day resulting in the woman arriving home by late evening. Pregnant women find it difficult to accomplish the journey alone due to safety reasons, exhaustion, financial or household responsibilities, child care, lack of education/awareness, and lack of a mobile phone for communication.</th>
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<tr>
<td>“I usually go to the primary health center by bus. It is a long and tiring journey because I have to walk for 30–40 minutes to reach the bus stop.”</td>
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</table>
### Poor Service at Primary Health Center

“I have gone to the block hospital two times for my anemia. Both times, I walked by myself for one hour to reach the bus station. After which, the bus journey takes around thirty minutes. At the hospital I waited two hours before the doctor could see me. The first time I went, I was given medicine. The second time, I was told to return back home because the doctor was not available. Since then, I have not gone back to the hospital.”

“The ANM sister referred me to the block hospital for my anemia. So, I went to the hospital to pick up my iron tablets. But at the hospital the doctor didn't give me any supplements. He told me I needed to get a sonography done at a private clinic, and that he would only give me the tablets once I had returned with the sonography. I wanted to do my sonography, but my mother in law fell ill for a few months and I had to take on extra responsibilities at home. I have missed my last few referrals because I still haven't got my sonography done.”

At the referral facilities, the two significant barriers experienced by some of the participants were the unavailability/absence of doctors and insufficient medical aid provided.

Many of the participants were deterred from completing their subsequent referrals due to negative experiences at the PHC. When doctors were not present at the facility, participants were either treated by a nurse, or were asked to come back on a later date. For those couples that travel long distances and sacrifice their household/financial responsibilities in order to complete their referrals, being asked to return the next day presents a significant burden.

In some cases, failure to provide the necessary medications as well as poor bedside manner by PHC medical professionals can also act as deterrents to future referrals. In one such rare case, the doctor at the PHC withheld the required medications until the patient completed specific referral procedures at private clinics.

### Lack of ASHA support

“The ASHA does not visit any of the houses in our village or accompany us to the referral center. She doesn’t even call or visit to remind us to go to the referral center or the Anganwadi for our antenatal care visits.”

“I am of the Gameti caste, which is a backward caste in my village. That is why the ASHA does not visit my house.”

“My baby was delivered at home one month ago without any help from the ASHA or Dai Ma (SBA). The ASHA or ANM have not come to visit me or my child yet, so my child has not been vaccinated.”

One of the primary responsibilities of the village ASHA is to ensure that pregnant women complete their referral visits, either through a household visit/phone call reminder or by accompanying the women to the referral facility as a travel companion and patient care navigator. The ASHA must also ensure women are aware of and have access to reliable modes of transport to reach the hospital for an institutional delivery. If a woman prefers to have a home delivery, the ASHA must ensure that a skilled birth attendant (SBA) is present. After the child is born, the ASHA must visit the household seven times during the first 42 days to identify infant danger signs as part of the government ‘Home Based Neonatal Care’ (HBNC) program.

A majority of the participants stated that ASHA neither reminded them to go to the referral facility nor accompanied them. Almost all of the participants who had children under the age of 5 stated that the ASHA did not visit their newborn child for HBNC visits. Our experience has shown us that ASHA’s perform poorly primarily due to excessive workload or negligence. There are some villages where the culture of caste discrimination affects delivery of health services as well.
### Geographic Isolation

“I have had six deliveries of which five have been home deliveries. I was initially scared of going to the block hospital, but after going once I realized it was alright. For my most recent delivery I was planning on going to the hospital, but I went into labor in the middle of the night and I was alone. So, I delivered my child on my own and used an old blade to cut the umbilical cord.”

In few cases the homes of participants were located in geographically isolated areas, separated from nearby villages by a few kilometers. The women living in these areas primarily experience barriers to transport as they have to walk significant distances, of 2–5 kilometers, in order to access public roads and public transport. The inaccessibility of these locations often results in a high rate of home deliveries, sometimes without any assistance. Additionally, without many neighbours, the participants that lived in isolated areas lacked basic awareness of the health system as well as the social support required to seek out and complete referral care.

### Lack of Community Peer Groups

“I do not know of any community meetings for pregnant women in the village. I do meet other pregnant women at the Anganwadi center when I go to receive my antenatal care services at the monthly health camp. But there is no community discussion that happens on the camp day.”

“I know there are Samuhas (self-help groups) in my village but I do not attend because I don’t know much about it and I don’t have time.”

“I used to attend the Samuhs in my village but they were discontinued because not many women joined. I talked to my husband and my friends about my pregnancy, but the discussions at the Samoh were mostly about money.”

Several government programs such as Village Health and Sanitation Committee, Village Health and Nutrition Camp, and Adolescent Health include a provision for community meetings for women within reproductive age to promote peer learning.

However, most participants stated that they were not aware of any community spaces designated for them to gather with other pregnant women to talk, either freely or through a facilitated discussion with a government health worker.

Many participants were aware of Self-Help Groups (Samuh) aimed to improve financial literacy and independence among women. Although these groups could also serve as spaces for women from marginalized communities to socialize or discuss reproductive and child health issues, most participants did not attend or stated that the discussions were usually only related to finances.

### Lack of Confidence in the Ambulance System:

“I did not call the ambulance because I went into labor in the night. We thought the ambulance does not come at night so we called a private jeep, but by the time it had arrived, the baby had already been born at home.”

“When I went into labor, we called the ambulance. They said they were coming, they said they were coming! We waited for a while, but when the ambulance did not come, we hired a local jeep for Rs. 600 to go to the hospital... It is expensive for us, but what else could we have done?”

The barriers associated with the ambulance system was a general lack of knowledge or trust

Families were aware of financial incentives associated with institutional delivery but did not know how to call the ambulance, doubted its reliability, or held misconceptions that it is not functional at night. All participants, except one, did not use the ambulance to reach the hospital for delivery. These participants paid high prices to rent a private vehicle at the time of labor, borrowed a neighbor’s vehicle or delivered at home.

Lastly, there were rare cases of ambulances not making it to the participant’s homes in time.
Lack of Access to Referral Documentation

“I am in my 6th month of pregnancy, but the ANM sister has not yet given me my Mamta Card. She writes in it and keeps it with her at the Anganwadi center. She has told me to go to the referral center but I have not gone because I need to show my MAMTA Card there. I am scared that if I do not show it, I will be sent back home without treatment. Next month when I go to the health camp, I will get the MAMTA card from the ANM sister. After that I will go for my referral treatment.”

The Mamta Card is a paper based health card provided to beneficiaries to track their journey during pregnancy, delivery and early childhood development and immunization. The Mamta Card serves as documentation during the referral process to ensure informed care at every level. It is also used as evidence of successful care completion, which is later linked to financial incentives for health workers and beneficiaries. However, it is often not filled out, because the ANM lacks the time to fill both the Mamta Card and her paper register during the health camps.

Many participants mentioned that the ANM keeps the Mamta Card with her until the last month of pregnancy. The ANM keeps the Mamta Card to fill out after the health camp is over when she has time. She also keeps it to ensure the beneficiary does not lose it as it holds important information linked to incentives. This has left beneficiaries without the resources to 1) understand their health status and pregnancy timeline and 2) present their medical history at the referral center.

<table>
<thead>
<tr>
<th>Availability of Public Transport</th>
<th>“My husband lives in Udaipur, so I am here alone most of the time. I have supportive neighbors who care for my children when I need help, but I usually don’t have anyone to accompany me to the hospital. I have been told by the ANM sister to visit the hospital during my pregnancy. So far, I have gone 3 times. I usually take the bus that comes to a stop 5 minutes away from my house. I do not know much about my health, but when I went to the hospital, I was given a bottle (IV Iron Sucrose).”</th>
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<td></td>
<td>A majority of the participants displayed a strong reliance and trust in privately operated bus or auto transport as a means to reach the referral facilities. Since a large number of participants lacked access to personal vehicles, the accessible public modes of transport were observed to be strong facilitators for completing referrals, medical emergencies as well as deliveries.</td>
</tr>
<tr>
<td>ANM/ASHA Support</td>
<td>“My ASHA always comes to my house to remind me about health camps. When I had to go to the hospital, she accompanied me because I did not have anyone at home to take me. We walked for one hour to reach the hospital where I was given a bottle (IV Iron Sucrose).”</td>
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<td>The village ASHA’s notable responsibilities include visiting beneficiaries houses to deliver health awareness messages and health camp reminders, conduct home based neonatal care to identify infant danger signs, and accompany pregnant women to their referral care visits and deliveries at higher level health centers. The latter provisions have been established to support mothers in travel, health system navigation and emotional distress. Several participants with low awareness or a lack of social support appreciated how their village ASHA would visit their homes regularly and accompany them to the primary health center for their antenatal care referral visits or deliveries.</td>
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</table>
Discussion

This qualitative study among high-risk pregnant women in rural Udaipur identified barriers and facilitators to completing referral care at both an individual/interpersonal level and a community/structural level in rural Rajasthan, India. Although the presence and relative importance of factors varied for each participant, our findings reveal a broader understanding of referral care experience among this population.

The most prominent facilitator of referral care was social support, specifically by a husband, family member or the ASHA for travel and care navigation. Even women with no additional barriers at the individual or structural level failed to complete referrals without accompaniment. Outliers who completed referrals without accompaniment had one or more prior deliveries, and access to child-care support and convenient transportation options nearby. Unlike the three delays model which identifies quality of the public health system as the leading factor for referral completion, our analysis showed that the patient’s connectedness to a long-term accompagnateur was more relevant. Other research in India has similarly found that the degree of social support, especially by husbands and ASHAs, significantly influences prenatal health behaviors, institutional delivery, and health outcomes for pregnant women.$^{14,15}$

At a village level, ASHAs have been recruited to fill gaps of low health awareness and social support through counseling, accompaniment, and facilitation of health seeking behaviors. ASHAs are financially incentivized to ensure pregnant women receive at least one antenatal care checkup, to accompany them during delivery, and to complete seven home visits for post-natal screening. Notably, ASHAs are responsible for but not financially incentivized to motivate pregnant women to complete advanced antenatal screening and high-risk referral care. All participants, except two, stated that ASHAs did not visit their home regularly to deliver reminders and awareness messages, did not accompany them to the referral center for high-risk care or deliveries, and did not screen newborns for danger signs.

Lack of initiative by ASHAs in Udaipur may be associated with being overburdened and underpaid by the government health system. ASHAs in Rajasthan, despite having equal responsibility, receive a lower base salary compared to ASHAs in other states. They are expected to make up the difference through task-based incentives; however, they do not receive support or financial incentives for facilitation of referrals. Additionally, poor communication and coordination between ASHAs and MOs at the primary health center leaves ASHAs without information regarding which beneficiaries have missed their referral care visit. Finally, based on our field observations over many years, poor monitoring from higher level authorities leads to ASHAs falsely reporting tasks as completed for the sake of receiving incentives. Ultimately, poor accountability, capacity building, support and incentives for ASHAs negatively affects the beneficiaries they serve.

Studies based in Pakistan and Bangladesh have found concordance with our findings, citing similar key barriers to referral completion: limited coordination between community health workers and the referral facility, lack of incentives or support to community health workers in facilitating the referral and lack of peer groups for social support.$^{16,17}$ Studies in Bangladesh also emphasized the following facilitators in direct association with our findings: 1) community engagement and self-help groups to develop action plans,
promote awareness and provide support; 2) reimbursement schemes or community funding linked to referral care support, and 3) community health workers accompanying the patient to the referral facility.\textsuperscript{17,18}

Finally, beyond social connectedness and lack of ASHA support, reasonable access to transportation was identified as essential for referral care completion and safe delivery. Since none of the villages are served by government buses, many participants who otherwise go independently to the village health camp (within a 1 km distance), required accompaniment to reach the referral center. If public transport were easily accessible, more women who have health system awareness may be comfortable completing referral care visits on their own.

This study has various limitations, and generalizations should be advanced with caution. The non-random, purposive sampling exercise may have introduced selection bias. Our study excludes perspectives from ASHAs, ANMs, and MOs. Many participants gave limited responses due to the personal nature of the interview, despite having a female interviewer speaking in their native dialect. The sample size was relatively small. The interviews were not electronically recorded, which limited the number of quotes captured.

The strengths of the study come from the data-driven recruitment approach. The prior rapport with field monitors and familiarity with a female voice in the local dialect likely strengthened the response quality. The study captured a diversity of sociodemographic conditions by interviewing women over a 100km + radius around Udaipur.

Conclusions

In rural Rajasthan, social support at the interpersonal and community level is key to overcoming barriers faced by high-risk pregnant women in completing referral care, which is essential to improvement in maternal and child health outcomes. Retrospective studies comparing delivery outcomes with antenatal history of such social determinants are needed to corroborate study findings. To respond to these qualitative findings, the Khushi Baby team is developing a comprehensive digital health platform to ensure a digital health census, high risk beneficiary prioritization, health worker coordination, and automated community outreach. This platform stands to improve the role of the ASHA worker while acknowledging the individual’s social context. At the same time Khushi Baby will advocate for policy reform to address structural barriers.

Digital Health Census

To improve ASHA engagement, the Khushi Baby team is developing a digital health census mobile application. Through this platform, we plan to screen for social connectedness (e.g. history of participation in a peer learning group, rating of ASHA engagement during pregnancy and postnatal care, number of days husband is away from home each month, number of adult female family members living in the house, or access to family member or trusted neighbor for accompaniment during health-related emergencies or referral visits) and structural issues (e.g. distance to PHC, access to and types of transportation, knowledge about ambulances) to assist with health system navigation.

High Risk Beneficiary Prioritization
Khushi Baby's mobile application for the ANM has generated a database of more than 20,000 pregnant women to date, of which more than 8,000 women have delivery outcome and infant health data. We will use these details to develop a high-risk score for each beneficiary. From these scores, a list of prioritized high-risk beneficiaries with their degree of their social connectedness, distance to referral facility and due dates, will be displayed for the ASHA and ANM on their mobile applications to inform them which women require extra support during pregnancy and delivery. Additionally, this technology has potential to increase communication and collaboration between ASHAs and ANMs.

**Health Worker Coordination**

ASHAs may use this tool to keep running list of home visits and ensure they follow-up with beneficiaries according to program due dates (e.g. deliveries and post-partum maternal and newborn care). The tool will also provide reminders for peer-learning sessions mandated through health policies. To support ASHAs in improving their health communication skills, locally-tailored audiovisual materials to counsel mothers regarding their need for referral care will also be included. To motivate ASHAs to use the tool and complete their responsibilities, the application will automate monthly reports and display the expected monthly incentives payout. It is envisioned that this automated tool will financially empower ASHAs and overcome dependency on data entry operators to report their work to ultimately receive compensation for key services provided at the village level. Accountability mechanisms in the form of data quality checks, GPS tracking and biometric authentication will be integrated into the app to confirm that ASHAs are actually visiting households and interacting with beneficiaries. Altogether, the aim of this application is to digitally empower ASHAs to focus on providing high-quality care in their respective villages, particularly to high-risk beneficiaries.

To complete the chain of referral, Khushi Baby is developing a mobile application for Medical Officers at the primary health center. Beyond other functions, this app will sync with the ASHA and ANM apps so that all three groups of health care providers (ASHAs, ANMs, MOs) will work from the same list of high-risk beneficiaries due for referral, see who did not complete their referrals and call them through the app to investigate and communicate reminders.

**Targeted and Automated Communication**

Additionally, Khushi Baby currently sends automated voice calls to the family to complete antenatal care visits and infant immunizations. This system has been very helpful to ASHAs who travel across tough terrain to deliver these reminders door-to-door. Findings from this study will inform new content to specifically remind and motivate pregnant women to complete referrals. We may also refine our voice call content to target fathers, who account for the majority of mobile phone owners, and to address misconceptions regarding ambulance availability. Further, introducing SMS and interactive voice response system messages (IVRS) to gauge whether the respondent understood or found the content useful can also be integrated to evaluate their effectiveness over time. Finally, Khushi Baby call center will make targeted personal call to pregnant women due to deliver in the coming week to discuss and establish a safe delivery plan, including social accompaniment and transportation. Altogether, Khushi Baby's technology
interventions and associated ground-based follow-up show promising potential to promote referral care completion in Udaipur.

**Policy Reform**

At a larger scale in Rajasthan, policy decisions will need to be made to supercharge potential facilitators to referral care. We recommend that the Department of Medical, Health, and Family Welfare consider an incentive model tied with an accountability mechanism for high-risk pregnant women to avail the Pradhan Mandiri Surakshit Matritva Abhiyan scheme, which provides free advanced antenatal care screenings for pregnant women on the 9th of each month. The Department should also consider how to improve capacity building and financial support for ASHAs who are instrumental to carrying out these referrals through accompaniment. Information, education and communication campaigns may be targeted to close specific awareness gaps at the village level, particularly regarding schemes and availability of specific ambulance support for pregnant women. Leaders of village-level self-help-groups should be motivated and supported to facilitate discussions around women's health issues during scheduled meetings on loan disbursements. Finally, husbands should be engaged through directed village meetings to discuss the process and importance of referral visits and safe delivery plans. Multiple strategies, addressing each layer of the socio-ecological model, will need to be implemented in a coordinated manner to improve uptake of high-risk pregnancy referral care and ultimately better maternal and child health outcomes in Rajasthan, India.

**Abbreviations**

**ANC** – antenatal care checkup

**ANM** – Auxiliary Nurse Midwife

**ASHA** – Accredited Social Health Activist

**BeMONC** - basic emergency obstetric and newborn care

**CeMONC** – critical emergency obstetric and newborn care

**CHC** – community health center

**DMHFW** – Department of Medical, Health, and Family Welfare, Government of Rajasthan

**Early initiation of breastfeeding** – provision of colostrum to the child

**Full antenatal care completion** – 4 ANCs, tetanus injection, 180 Iron Folic Acid tablets received

**Full infant immunization** – completion of PENTA 1-3, OPV 1-3, Measles, and BCG immunization

**HRP** – high risk pregnancy

**IFA** – iron folic acid tablets
IMR – infant mortality rate

IVRS – interactive voice response system

Minimum acceptable diet – as defined per National Family Health Survey guidelines

MOIC – Medical Officer in Charge

MMR – maternal mortality rate

OBC – other backward caste

PHC – primary health center

PMSMA - Pradhan Mandiri Surakshit Matritva Abhiyan scheme

RCH – reproductive and child health

RMNCH+A – reproductive, maternal, neonatal, child, and adolescent health

Safe delivery – delivery in the presence of a certified skilled-birth attendant

SC – scheduled caste

SHC – sub-health center

ST – scheduled tribe

VHND – village health and nutrition day camp

Declarations

Ethics approval and Consent to Participate

Ethical approval was obtained through the Harvard University Institutional Review Board (IRB19-0804). All methods were carried out in accordance with relevant guidelines and regulations. Given that majority of the study participants were illiterate (unable to read/write), verbal consent was taken from participants as per the Harvard IRB protocol. No personally identifiable data is shared in this manuscript.

Consent for publication

Not applicable

Availability of Data and Materials

Anonymized quotes have been listed in the results section above. Full transcripts are not available for review because they have personally identifying information. Redacted transcripts may be requested from the corresponding author upon reasonable request.
Competing Interests
Saachi Dalal is the Chief Strategy Officer of Khushi Baby. Ruchit Nagar is the Chief Executive Officer of Khushi Baby. Hamid Abdullah is the Implementation Lead of Khushi Baby. Saachi Dalal, Ruchit Nagar, and Hamid Abdullah receive salary from the Khushi Baby organization, a non-profit organization dedicated to developing digital health solutions to improve last-mile health care in India. These solutions are provided to the government free of cost as digital public health goods.

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Author’s Contributions
SD designed the survey format, conducted surveys, performed data analysis, and lead manuscript writing. RN supported study design, IRB approval, data analysis, and manuscript writing and editing. RH supported survey format design, data analysis, and manuscript writing. HA supported survey format design, data collection, and data analysis. SV supported survey format design and lead data collection efforts. JK was the Principal Investigator on the project, supporting study design, data analysis, and final manuscript preparation. All authors have read and approved the manuscript.

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**Figures**

**Figure 1**

In India, the public health system begins at the village level, where the ASHA (accredited social health activist) spreads health awareness for multiple health programs, identifies and counsels eligible couples for family planning, guides pregnant women to referral facilities, and identifies postnatal infant danger signs. At the sub-center, the ANM (auxiliary nurse midwife) conducts antenatal care and child checkups, provides nutritional supplements, and performs immunizations. Here, women and children are identified as high risk
and referred for higher level care at the primary health center, where the Medical Officer (MO) treats them and conducts deliveries

Figure 2. Khushi Baby RCH continuum of care: mobile application for ASHA, ANM, MO, automated voice calls for beneficiaries, NFC, GPS and biometric authentication, and dashboard analytics and AI

Figure 2

Khushi Baby RCH continuum of care: mobile application for ASHA, ANM, MO, automated voice calls for beneficiaries, NFC, GPS and biometric authentication, and dashboard analytics and AI