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Research

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Longitudinal Study on the Impact of Three Major Regulations on the Korean Pharmaceutical Industry in the Last 30 Years

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Abstract

Background: The pharmaceutical industry is heavily regulated. Partly for this reason, new drugs generally take over ten years to reach market entry from the product development stage. Although regulations affect the pharmaceutical industry over a long time, extant studies have usually focused on the short period before and after implementing a new regulatory policy to determine the impact of that policy. The purpose of this study is to examine whether and how significant regulatory policies affect long-term innovation in the pharmaceutical industry in Korea.

Methods: This study focused on three significant regulatory policies: the product patent system, changes in the Good Manufacturing Practice (GMP) system, and the Drug Expenditure Rationalization Plan (DERP). This study used Interrupted Time Series (ITS) analysis to investigate the policies' long-term impacts before and after their implementation.

Results: Our results show that the introduction of the product patent system in 1987 significantly increased the number of Korean patent applications. The revised GMP policies' effect was also statistically significant, both before and after implementation and between preemptive companies and non-preemptive ones. The DERP, however, did not significantly delay new drug registration in Korea due to companies' negotiations with the regulatory authorities or the system that links drug approval and price evaluation.

Conclusion: This study showed that the policies of the product patent system, GMP policies, and DERP regulations have significantly altered the course of the pharmaceutical industry in Korea. This study suggests that it is necessary for companies to preemptively respond to systemic changes in development and production strategies to deal with regulatory changes and achieve sustainable growth. Also, this study implies that the governmental authorities...
need to develop a regulatory policy that links innovation and competitiveness in domestic pharmaceutical companies.

**Keywords:** Pharmaceutical industry, innovation, regulations, patent, GMP, drug pricing system
Introduction

The pharmaceutical industry develops new drugs to address unmet medical needs and extend lifespan [1]. Simultaneously, it contributes significantly to a country's economy and promotes GDP growth due to knowledge-based technological innovation [2]. The pharmaceutical industry is a more high-technology, high-growth, and knowledge-based sector than most other industrial sectors. New drug development generally takes over 10 – 15 years, and each new drug has a low probability of success [3, 4]. Recently, the average overall cost of developing a new drug was estimated at US$ 2.8 billion [5]. One reason for the high R&D costs is the tight and inflexible nature of pharmaceutical regulations [6]. For example, smaller U.S. pharmaceutical firms suffered devastating reductions in research productivity because of FDA regulations [7]. In addition, clinical trials, which account for the most significant proportion of total R&D time due to strong safety and effectiveness regulations, have recently become more complex and costly [3].

Regulations are necessary to ensure pharmaceutical safety and effectiveness as well as the accuracy of the information given to customers and are linked to manufacturers' market responsibilities [8]. Pharmaceutical regulations have different goals depending on the income level of the applicable country. Generally, low-income countries value the quality of medicines, middle-income countries value fiscal and industrial development, and high-income countries value innovation in new drug R&D [9]. There are many pharmaceutical regulations, but some of the most critical regulatory policies that impact pharmaceutical innovation concern the patent system, GMP, and price controls [10-15]. A new innovative drug, the final output of innovation by the pharmaceutical industry, must be approved by the regulatory authorities at every development stage. Suppose a drug that is not validated for
safety or efficacy is released without approval by a regulatory authority, or a marketed drug is not controlled because of ineffective regulations. It will almost certainly be a disaster [16, 17].

The pharmaceutical industry, which is based on regulation, grows through innovation. Therefore, it is necessary to analyze any changes in a country's regulatory policies and the long-term impact of such policy changes on innovation and growth in the pharmaceutical industry. This study investigates the long-term effects of three significant changes in pharmaceutical regulations over the last 30 years in Korea, where the pharmaceutical industry expanded by about eight-fold between 1988 and 2017. The first significant change is the introduction of the product patent system in 1987; the second is the changes to the GMP system in 1994, 2008, and 2014; and the final one is the DERP, the new pharmaco-economic evaluation system, in 2006. We used the following three research questions to analyze the impacts of these three regulatory changes.

Research Question 1. Did the introduction of the product patent system increase the number of patent applications filed by the pharmaceutical industry in Korea?

Research Question 2. Did companies that preemptively invested in GMP facilities before mandatory GMP maintain sustainable growth in Korea?

Research Question 3. Did the DERP delay the introduction of new drugs in Korea?

Product patent regulation and pharmaceutical innovation

The role of patents is to encourage innovation in biopharmaceuticals and accelerate the development of new drugs. The introduction and strengthening of the product patent system have shifted the pharmaceutical industry from imitation to innovation [18]. Prior research shows a positive correlation among product patents, new drugs, and R&D [10, 19, 20]. The
the exclusive right to recover profit for a considerable period [21]. The Indian pharmaceutical industry grew tenfold between introducing the patent laws in 1970 and the early 2000s [21].

Korea first enacted the Patent Law in 1946, then joined the Paris Convention in 1980 and the Patent Cooperation Treaty (PCT) in 1982. The Korean government revised the Patent Law to reflect the product patent system on Dec 29, 1986. Subsequently, the domestic pharmaceutical industry's technological innovation was promoted by the revised laws in 1990 and 2001 [22]. Several studies have shown that Korean patent applications have continued to increase in number since the 1980s [23, 24], and the number of Korean patent applications has surpassed that of foreign applications since 1992 [24].

Though many studies have analyzed the impact of changes in the Korean patent system, most such studies investigated the effects of introducing a new patent system on the pharmaceutical industry by focusing on the short period before and after the new system's introduction. Lee (2002) and Yoon (2004) revealed an increase in the number of pharmaceutical patent applications by conducting trend analysis of descriptive statistics [23, 24].

As the first research question, we ask whether there were any changes in the number of Korean patent applications filed by the pharmaceutical industry over the 18-year from 1981 to 1998, which encompasses the introduction of the product patent system in Korea in 1987. An increase in the number of patent applications under the new product patent system would be a cornerstone for long-term innovation in the Korean pharmaceutical industry.

GMP regulations and the sustainable growth of pharmaceutical companies

GMP refers to regulations, codes, and guidelines for manufacturing final pharmaceutical
products, raw materials, medical devices, and diagnostic products. Pharmaceutical companies worldwide must apply GMP to all manufacturing and quality control processes [17]. GMP regulation has resulted in smaller companies giving up on new drug innovation and instead focusing on me-too drug development. However, large companies create new drugs by steadily investing in R&D and manufacture the drugs following GMP regulations.

In Korea, like in the United States, Europe, and Japan, the GMP system has been continuously strengthened and revised through international harmonization [25]. Korea established GMP standards in 1977, which were autonomous regulations at that time. The Korean government implemented mandated GMP production facilities for pharmaceutical manufacturers in 1994 and introduced a new GMP system requiring validation in 2008. Later, in 2014, the Korean GMP system joined the Pharmaceutical Inspection Co-operation Scheme (PIC/s), and GMP in Korea was internationalized. It has been steadily revised in concert with WHO and global standards [26]. Some studies have examined the GMP system changes by period and compared them among different countries [12, 25, 26]. As the second research question, this study determines whether there was a difference in growth according to pharmaceutical companies' readiness for each change in regulations due to a change in Korean GMP policy.

**Price regulations and the introduction of new drugs**

Previous studies have demonstrated that price regulation negatively affects the timing and occurrence of the launch of a new drug [11]. Most drug price controls significantly impact pharmaceutical companies' innovation strategies and financial status by reducing the companies' revenue and investment in R&D through phenomena known as the cash-flow effect and the expected-profit effect [13, 27].
Korea's National Health Insurance (NHI) system implemented a reimbursement reform through the DERP in 2006. At that time, the NHI was running a cumulative financial deficit due to high expenditure on drugs with a fast growth rate. The DERP aims to reduce the health insurance budget. The main contents of the DERP implemented in December 2006 were the introduction of a positive drug listing system, a requirement for submission of pharmacoeconomic evaluation data for new drug listings, and changes in the pricing policy for generic drugs. Insurance registration of a new drug became more complicated due to the requirement for submission of economic evaluation data and negotiation with the regulatory authority. The registration period was extended after the change in the drug pricing system following the introduction of the DERP [28].

Son (2018) investigated the effect of new drug registration on licensing and insurance registration from 2007 to 2016 in Korea [29]. According to the study, the duration between regulatory approval and the reimbursement decision decreased. Various stakeholders in the market adopt a new drug insurance listing, considering their strategic behavior, and have different listing periods due to diverse factors [29]. As the third research question, this study tries to determine how the new drug reimbursement registration period changed before and after implementing the DERP system.

**Methods**

**Data**

This study retrieved patent application data from 1981 to 2016 from the Korea Intellectual Property Rights Information Service (KIPRIS) to address Research Question 1. We selected the international patent classification (IPC) codes A61K (Preparations for medical, dental, or toilet purposes) and C07 (Organic chemistry) by the year of the filing date. We excluded IPC
codes A61K 6 (Dental-related product) and A61K 7 (Cosmetics), as well as the codes related to health foods.

For Research Question 2, we first obtained a list of the companies that preemptively prepared for the GMP changes from 1985 to 1990, before implementation of the mandatory GMP system, from the book, "The History of Korea Pharmaceutical Manufacturers Association (KPMA)'s 50 years" [30]. Sixteen foreign pharmaceutical factories and 34 domestic companies were recorded in this book. In this study, we included only domestic companies. Among the 34 domestic manufacturers, we excluded one company that went through a merger and two companies that do not currently produce pharmaceuticals. The total production of the 31 companies accounted for 49.3% of all Korean pharmaceutical production at that time, and 20 out of the 31 companies were in the top 30 pharmaceutical companies in Korea in 1994. We assessed the production quantity of each pharmaceutical company from 1988 to 2017 for Research Question 2. We classified these 31 companies as group 1, the preemptively prepared for GMP regulations group, while the remaining 230 companies were classified as group 2. Group 2 acquired GMP certificates only after the GMP regulations became mandatory in 1994. We then analyzed the effects of three changes in GMP regulations (in 1994, 2008, and 2014).

We investigated the date of new drug approval by the Ministry of Food and Drug Safety and the start date of health insurance application coverage for Research Question 3 using the Health Insurance Review & Assessment Service (HIRA) database. A total of 780 new drugs were approved from 1989 to 2017, and we counted different ingredients on the Active Pharmaceutical Ingredient (API) list for each drug as separate items. Among the 780 new drugs, those not covered by health insurance, such as Over the Counter (OTC) drugs and vaccines, were excluded from the analysis. We calculated the number of months between a
product's approval date and the application date of health insurance coverage. If the approval
date was later than or the same as the commencement date of insurance benefits due to M&A
or changes in import permits and manufacturing permits, we excluded that case. Finally, we
selected 620 new drugs and calculated the period from new drug approval to insurance
registration.

**ITS Analysis - Methodology**

ITS analysis is a quasi-experimental design that uses segmented regression modeling. Since
ITS allows longitudinal data to evaluate intervention effects, it is an appropriate statistical
method for observing changes before and after implementing an intervention, such as a
government regulation [31]. ITS analysis can demonstrate an intervention effect by
statistically measuring outcome variables at different time points before and after an
intervention to compare the change in the level and trend of the outcomes [32]. In ITS, a time
series is an iterative observation of a particular event collected at regular time intervals
divided into two or more segments at change points [33]. Two parameters, level and trend,
identify each element of the time series. The level and trend indicate the series value at the
beginning of a given time interval and the rate of change during a segment, respectively [33,
34].

Based on the literature, ITS analysis for a single intervention without a comparison group,
called the single-intervention one-group model, can be explained as follows [31, 34, 35].
There are three variables for an ITS analysis in a single-intervention one-group model:

i. $T$: the time elapsed since the start of the study,

ii. $X_T$: a dummy variable representing the intervention (the pre-intervention period takes
a value of 0, while the post-intervention period takes a value of 1),

iii. $Y_t$: the outcome at time $t$.

This ITS model has three measures of interest: the pre-intervention trend, the post-intervention trend, and the difference between the pre-intervention and post-intervention trends.

$$Y_t = \beta_0 + \beta_1 T + \beta_2 X_t + \beta_3 TX_t + e_t,$$

where $\beta_0$ indicates the baseline level at $T = 0$, $\beta_1$ is the trend of the outcome variable until the beginning of the intervention, $\beta_2$ indicates the change in the level following the intervention, and $\beta_3$ represents the change in the trend following the intervention. In this model, $\beta_1 + \beta_3$ represents the post-intervention trend and $e_t$, the error term at time $t$, indicates the random variability that is not explained by the model.

**Results**

*Research Question 1: Did the introduction of the product patent system increase the number of patent applications filed by the pharmaceutical industry in Korea?*

For ITS analysis of pharmaceutical patents, as the output variable, we counted the number of patent applications filed per quarter from 1981 to 1998. We used ITS analysis with a single-intervention one-group model to analyze the effects of implementing the product patent system, with July 1987 as the intervention time.

$$Y_t = \beta_0 + \beta_1 T + \beta_2 X_t + \beta_3 TX_t + e_t$$


$T$: the time elapsed since January 1981.
\( X_t \): a dummy variable indicating before (coded 0) and after (coded 1) enforcement of the product patent system in July 1987

Count: No. of patent applications per quarter

\( \beta_0 \): the baseline level in January 1981

\( \beta_1 \): the underlying trend before the introduction of the product patent system

\( \beta_2 \): the level change after the introduction of the product patent system

\( \beta_3 \): the slope change after the introduction of the product patent system

\( \beta_1 + \beta_3 \): the slope after the introduction of the product patent system

The results of ITS analysis show that \( \beta_0 = 12.2314, \beta_1 = 3.5109, \beta_2 = 95.6962, \) and \( \beta_3 = 3.9667 \). The p-values of \( \beta_1, \beta_2, \) and \( \beta_3 \) were 0.00, 0.01, and 0.01, respectively, all of which are less than the significance level of 0.05 (Fig. 1, Table 1). There was a level shift after the intervention (p < 0.05 for \( \beta_2 \)) as well as a trend change after the intervention (p < 0.05 for \( \beta_3 \)) (Table 1).
To compare the effects of introducing the product patent system between Korean and foreign companies, we divide the total patent applications into Korean patent applications and foreign patent applications. The number of patents filed by Koreans increased after introducing the product patent system, with a change in slope (Fig. 2). ITS analysis indicated that $\beta_0 = 1.7675$, $\beta_1 = 0.3087$, $\beta_2 = -8.6469$, and $\beta_3 = 2.8654$. The p-values for $\beta_1$ and $\beta_2$ were 0.3693 and 0.5732, respectively, which were greater than 0.05 and were thus not statistically significant (Table 2). However, the regression coefficient $\beta_3$ was significant,
with a p-value of less than 0.0001, which means that the changes to the patent law system significantly affected the trend in Korean patent applications.

![Graphical results of ITS analysis on the total number of Korean patent applications](image)

**Fig. 2** The graphical results of ITS analysis on the total number of Korean patent applications

<table>
<thead>
<tr>
<th>Variable</th>
<th>Coefficient</th>
<th>S.E.</th>
<th>t</th>
<th>p</th>
</tr>
</thead>
<tbody>
<tr>
<td>Intercept $\beta_0$</td>
<td>1.7675</td>
<td>8.7580</td>
<td>0.02</td>
<td>0.8407</td>
</tr>
<tr>
<td>Baseline trend $\beta_1$</td>
<td>0.3087</td>
<td>9.5650</td>
<td>-0.90</td>
<td>0.3693</td>
</tr>
<tr>
<td>Level change after policy $\beta_2$</td>
<td>-8.6469</td>
<td>0.5452</td>
<td>0.57</td>
<td>0.5732</td>
</tr>
<tr>
<td>Trend change after policy $\beta_3$</td>
<td>2.8654</td>
<td>0.6265</td>
<td>4.57</td>
<td>&lt;.0001</td>
</tr>
</tbody>
</table>

**Table 2** The statistical results of ITS analysis on the total number of Korean patent applications

Changes in the number of foreign patent applications resulted in changes in the level after the intervention (Fig. 3). As shown in Table 3, $\beta_0 = 8.9220$, $\beta_1 = 3.3391$, $\beta_2 = 103.3646$, and $\beta_3 = 0.8637$. The regression coefficients of $\beta_1$ and $\beta_2$ were statistically significant,
with p-values of less than 0.05. The p-value for $\beta_3$ was 0.4914, which is greater than the significance level of 0.05, so $\beta_3$ was not significant (Table 3). A rapid increase in foreign patents' level followed the introduction of the product patent system, but the trend was not statistically significant.

![Graphical results of ITS analysis on the total number of foreign patent applications](image)

**Fig. 3** The graphical results of ITS analysis on the total number of foreign patent applications

**Table 3** The statistical results of ITS analysis on the total number of foreign patent applications

<table>
<thead>
<tr>
<th>Variable</th>
<th>Coefficient</th>
<th>S.E.</th>
<th>T</th>
<th>p</th>
</tr>
</thead>
<tbody>
<tr>
<td>Intercept $\beta_0$</td>
<td>8.9220</td>
<td>17.5990</td>
<td>0.51</td>
<td>0.6139</td>
</tr>
<tr>
<td>Baseline trend $\beta_1$</td>
<td>3.3391</td>
<td>20.4569</td>
<td>5.05</td>
<td>&lt;.0001</td>
</tr>
<tr>
<td>Level change after policy $\beta_2$</td>
<td>103.3646</td>
<td>1.1236</td>
<td>2.97</td>
<td>0.0041</td>
</tr>
<tr>
<td>Trend change after policy $\beta_3$</td>
<td>0.8637</td>
<td>1.2481</td>
<td>0.69</td>
<td>0.4914</td>
</tr>
</tbody>
</table>

The three above-mentioned ITS analyses show that the introduction of the product patent system in 1987 led to significant increases in the level change and the trend change of the
total patent applications and a more positive effect in the trend change of Korean patent applications.

Research Question 2: Did companies that preemptively invested in GMP facilities before mandatory GMP maintain sustainable growth in Korea?

There were several changes in the GMP policy in Korea: Mandatory implementation of GMP in 1994, pre-approval GMP evaluation for manufacturing items in 2008, harmonization with the PIC/s GMP Guides in 2014, and periodic GMP evaluation carried out on the dosage forms of all manufacturing sites.

Thirty-one companies preemptively invested and became GMP-certified from 1985 to 1990 before GMP was legally mandated. These preemptively prepared companies (Group 1) had a total production value of 138 trillion won over 30 years and an average annual growth rate of 6.9% over 30 years. The non-preemptively prepared companies (Group 2) had a total production value of 135 trillion won and growth rates as high as 8.4% (Table 4). In terms of production performance, companies that preemptively invested before mandatory GMP implementation in 1994 predominated the initial market. In 2008, when the capital investment was required due to the mandatory GMP validation, the 31 preemptively prepared companies increased their output further. In 2014, the PIC/s GMP system did not require capital investment, so the system's impact was negligible. Instead, it was estimated to have a reversal effect due to the price slashing of finished drugs in 2012.

The changes in production before and after the three most significant changes in GMP regulations are shown in Fig. 4.
Table 4: Total production of Group 1 and Group 2 companies

<table>
<thead>
<tr>
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<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Group 1</strong></td>
<td>138,022</td>
<td>9,578</td>
<td>15,582</td>
<td>24,561</td>
<td>35,537</td>
<td>28,620</td>
</tr>
<tr>
<td><strong>Group 2</strong></td>
<td>134,904</td>
<td>8,536</td>
<td>15,358</td>
<td>24,338</td>
<td>31,795</td>
<td>27,206</td>
</tr>
<tr>
<td><strong>Difference</strong></td>
<td>3,118</td>
<td>1,042</td>
<td>224</td>
<td>223</td>
<td>3,742</td>
<td>1,414</td>
</tr>
<tr>
<td></td>
<td>(2.3%)</td>
<td>(12.2%)</td>
<td>(1.5%)</td>
<td>(0.9%)</td>
<td>(11.8%)</td>
<td>(5.2%)</td>
</tr>
</tbody>
</table>

We used ITS analysis again to see if preemptive investments in GMP facilities affected Korean pharmaceutical companies' sustainable growth. Since this ITS analysis has three interventions and two groups, Group 1 with preemptive investments in GMP facilities and Group 2 without preemptive investments, we need to extend the single-intervention one-group model of section 2 to a model with multiple interventions and a comparison group [34, 35].

In this study, we investigate the effects of three sequential GMP policies: Policy 1 represents the mandatory GMP policy in 1994, Policy 2 represents the requirement for pre-
approval for GMP evaluation of manufacturing items in 2008, and Policy 3 represents PIC/s GMP in 2014. The final ITS model with three interventions and a comparison group was as follows.

\[ Y_t = \beta_0 + \beta_1 T + \beta_2 X_{1t} + \beta_3 T_{1t}X_{1t} + \beta_4 X_{2t} + \beta_5 X_{3t} + \beta_6 T_{3t}X_{3t} + \beta_8 Z + \beta_9 ZT + \beta_{10} ZX_{1t} + \beta_{11} ZT_{1t}X_{1t} + \beta_{12} ZX_{2t} + \beta_{13} ZT_{2t}X_{2t} + \beta_{14} ZX_{3t} + \beta_{15} ZT_{3t}X_{3t} + \epsilon_t, \]

where \( X_{1t}, T_{1t}X_{1t}, Z_{X_{1t}}, \) and \( ZT_{1t}X_{1t} \) represent the Policy 1 period. \( X_{2t}, T_{2t}X_{2t}, ZX_{2t}, \) and \( ZT_{2t}X_{2t} \) represent the Policy 2 period, and \( X_{3t}, T_{3t}X_{3t}, ZX_{3t}, \) and \( ZT_{3t}X_{3t} \) reflect the Policy 3 period. \( Z \) is a dummy variable denoting the cohort assignment (preemptive investments in GMP facilities or not), and \( ZT, ZX_{1t}, ZT_{1t}X_{1t}, ZX_{2t}, ZT_{2t}X_{2t}, ZX_{3t}, \) and \( ZT_{3t}X_{3t} \) are all interaction terms among previously described variables. The coefficients \( \beta_0 \) to \( \beta_7 \) represent the levels or trends of the control group (non-preemptive investments in GMP facilities), and the coefficients \( \beta_8 \) to \( \beta_{15} \) represent the levels or trends of the treatment group (preemptive investments in GMP facilities).

In this ITS model, there are 30 full measures of interest: the preintervention, Policy 1, Policy 2, and Policy 3 trends for the treatment group and the control group; the differences between groups in their trends in each of these periods, the differences between each period's trends for the treatment group and control group (preintervention versus Policy 1, preintervention versus Policy 2, preintervention versus Policy 3, Policy 1 versus Policy 2, Policy 1 versus Policy 3, and Policy 2 versus Policy 3), and the contrast between groups for each of these periodic comparisons. The regression output provides these eight measures: \( \beta_1, \beta_3, \beta_5, \beta_7, \beta_9, \beta_{11}, \beta_{13}, \) and \( \beta_{15} \). The remaining 22 composite measures of interest can be
calculated using those eight measures. Fig. 5 and Table 5 show the results of the ITS analysis of the GMP policy.

**Fig. 5** The results of ITS analysis of the GMP policy

Group 1, which preemptively prepared for GMP, had a beginning average production amount that was significantly greater than that of Group 2, which did not prepare in advance (p = 0.0063 for $\beta_8$). Before Policy 1, the GMP mandate implemented in 1994, the level and slope of the treatment group were significantly different (p = 0.0063 for $\beta_8$, p = 0.031 for $\beta_9$) than those of the control group. The average production amount was significantly greater immediately after the implementation of Policy 2, which was expanded to include pre-approved GMP evaluation of manufacturing items in 2008 (p < 0.0001 for $\beta_{12}$).
Table 5 The results of ITS analysis of the GMP policy

<table>
<thead>
<tr>
<th>Variable</th>
<th>Coefficient</th>
<th>S.E.</th>
<th>t</th>
<th>p</th>
</tr>
</thead>
<tbody>
<tr>
<td>$\beta_0$</td>
<td>3,921,915</td>
<td>7,296,197</td>
<td>0.54</td>
<td>0.5936</td>
</tr>
<tr>
<td>$\beta_1$</td>
<td>1,121,879</td>
<td>1,873,490</td>
<td>0.6</td>
<td>0.5524</td>
</tr>
<tr>
<td>$\beta_2$</td>
<td>3,613,799</td>
<td>7,193,712</td>
<td>0.5</td>
<td>0.6179</td>
</tr>
<tr>
<td>$\beta_3$</td>
<td>-241,415</td>
<td>1,944,213</td>
<td>-0.12</td>
<td>0.9017</td>
</tr>
<tr>
<td>$\beta_4$</td>
<td>769,559</td>
<td>8,308,389</td>
<td>0.09</td>
<td>0.9266</td>
</tr>
<tr>
<td>$\beta_5$</td>
<td>-148,447</td>
<td>1,944,213</td>
<td>-0.08</td>
<td>0.9395</td>
</tr>
<tr>
<td>$\beta_6$</td>
<td>-1,645,401</td>
<td>11,149,497</td>
<td>-0.15</td>
<td>0.8834</td>
</tr>
<tr>
<td>$\beta_7$</td>
<td>3,412,147</td>
<td>3,974,273</td>
<td>0.86</td>
<td>0.3952</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Variable</th>
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<th>S.E.</th>
<th>t</th>
<th>p</th>
</tr>
</thead>
<tbody>
<tr>
<td>$\beta_8$</td>
<td>29,594,918</td>
<td>10,318,380</td>
<td>2.87</td>
<td>0.0063*</td>
</tr>
<tr>
<td>$\beta_9$</td>
<td>5,905,425</td>
<td>2,649,515</td>
<td>2.23</td>
<td>0.031*</td>
</tr>
<tr>
<td>$\beta_{10}$</td>
<td>-6,906,227</td>
<td>10,173,446</td>
<td>-0.68</td>
<td>0.5008</td>
</tr>
<tr>
<td>$\beta_{11}$</td>
<td>644,845</td>
<td>2,749,532</td>
<td>0.23</td>
<td>0.8157</td>
</tr>
<tr>
<td>$\beta_{12}$</td>
<td>67,319,195</td>
<td>11,749,837</td>
<td>5.73</td>
<td>&lt;.0001*</td>
</tr>
<tr>
<td>$\beta_{13}$</td>
<td>-7,534,099</td>
<td>2,749,532</td>
<td>-2.74</td>
<td>0.0088*</td>
</tr>
<tr>
<td>$\beta_{14}$</td>
<td>-20,685,531</td>
<td>15,767,771</td>
<td>-1.31</td>
<td>0.1964</td>
</tr>
<tr>
<td>$\beta_{15}$</td>
<td>11,963,845</td>
<td>5,620,471</td>
<td>2.13</td>
<td>0.0389*</td>
</tr>
</tbody>
</table>

After the implementation of Policy 2, there was a significant difference ($p = 0.0088$ for $\beta_{13}$) between the treatment group and the control group in the slope change (Table 5). Even after the implementation of Policy 3 (2014 PIC/s GMP), the difference in slope between the treatment group and the control group from the previous period was significant ($p = 0.0389$ for $\beta_{15}$).

In conclusion, companies that responded to the GMP system in advance showed excellent pharmaceutical production performance. The treatment group's growth trend also improved more rapidly after the implementation of Policies 2 and 3. After implementing Policy 1, the growth trend did not change significantly because it was sufficiently large in the treatment group before Policy 1 implementation. Nevertheless, there was a significant
difference in temporary growth level immediately after implementing Policy 2 because the production of 3 batches before drug approval was done for compulsory validation.

Research Question 3: Did the DERP delay the introduction of new drugs in Korea?

The DERP, which is considered one of the most significant changes to the domestic insurance drug pricing system over the past 30 years, was amended on Dec 29, 2006. This study investigated the impact of the DERP on new drug development using ITS analysis of the change in the new drug's starting date of insurance coverage. The intervention time for the ITS analysis of the DERP was set to January 2007 because the regulatory implementation date was the end of December 2006. According to the health insurance application date, the number of new drugs included in this analysis was 321 before 2007 and 297 from January 2007 until December 2017. The average duration of insurance coverage of the 618 items in the entire period was 19.9 months; it was 18.0 months from 1989 to 2006 and 22.0 months after 2007.

The start of health insurance coverage for new drugs was delayed by about four months after implementing the DERP system. The average periods from approval of the health insurance start day of each year were analyzed using the final ITS model, as shown in Fig. 6. The results of ITS analysis showed that $\beta_0 = 16.8413$, $\beta_1 = -0.0242$, $\beta_2 = 1.3867$, and $\beta_3 = 0.8236$, as shown in Table 6, and the p-values for $\beta_1$, $\beta_2$, and $\beta_3$ were all not statistically significant. Note that, although 22.0 months, the average registration time after DERP implementation, is longer than 18.0 months, the average registration time before the DERP policy, the ITS analysis showed no statistical evidence that DERP has resulted in a delay in bringing new drugs to market. It is likely that the several outlier years, such as 1989, 2009, and 2015, make the variance too large for the statistical test to be significant.
Although there was a tendency towards an increase in the time between the date of approval of a new drug and the starting date of health insurance coverage, the variation in the average amount of elapsed time was considerable, so the results were not statistically significant. The results differed from our expectations. However, we made the following discoveries when we analyzed the data in detail. If a pharmaceutical company accepts a lower

<table>
<thead>
<tr>
<th>Variable</th>
<th>Coefficient</th>
<th>S.E.</th>
<th>p-value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Intercept $\beta_0$</td>
<td>16.8413</td>
<td>3.0568</td>
<td>&lt;.0001</td>
</tr>
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<td>Baseline trend $\beta_1$</td>
<td>-0.0242</td>
<td>0.2983</td>
<td>0.9354</td>
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<tr>
<td>Level change after policy $\beta_2$</td>
<td>1.3867</td>
<td>4.6459</td>
<td>0.7653</td>
</tr>
<tr>
<td>Trend change after policy $\beta_3$</td>
<td>0.8236</td>
<td>0.5856</td>
<td>0.1596</td>
</tr>
</tbody>
</table>

Table 6 Average number of months from drug approval to health insurance start date

Fig. 6 Average periods from drug approval to health insurance start date
price through negotiation with the regulatory authority, the listing period will be shortened. Therefore, the listing period varies depending on the drug company's strategy and the product's cost structure. We also consider that the linkage system between drug approval and price evaluation, which was implemented in 2014 to improve new drug accessibility and supply new drugs to patients quickly, maybe one reason for the lack of statistical significance of the ITS analysis. According to the Health Insurance Review & Assessment Service, the drug approval and reimbursement registration period of new drugs was shortened to about 100 days immediately after implementing the linkage system between drug approval and price evaluation [36].

**Conclusion**

We have investigated the effects of three crucial policies from a long-term (30-year) perspective using a single methodology, ITS analysis. This study is the first long-term study on the impact of significant regulations on the Korean pharmaceutical industry to the best of our knowledge. This study compared the outcomes before and after implementing major regulations and assessed long-term changes by looking at data from 18 years to introduce the product patent system, 30 years to implement the GMP system, and 30 years to change in the pricing system.

Since the introduction of the product patent system, the number of Korean patent applications filed by domestic companies has significantly increased. Many people were worried that foreign companies' strong competitiveness in patent rights would allow them to dominate domestic companies when the product patent system was introduced in 1987 [30]. However, this study shows that domestic companies achieved high growth by developing new drugs, as evidenced by the expanding number of patent applications. This finding
implies that the product patent policy has reinforced the innovative capabilities of domestic pharmaceutical companies in Korea.

Given the mandatory GMP system changes, pharmaceutical companies need to invest heavily in GMP facilities, and only financially sound companies were able to invest in response to the change. This study showed that the growth of preemptively invested companies was considerable in Korea. This result implies that the pharmaceutical companies should invest in preparation for institutional changes such as GMP.

Unlike previous studies, which claimed that the price regulation system delayed the registration period for new drugs, this study found no significant delay in new drugs until ten years after implementing the DERP system in Korea. This study indicated that Korea compensated for the possible delay of new drugs due to DERP with other policies, such as the linkage system between drug approval and price evaluation, and through negotiations between the companies and the regulatory authorities [29]. Pharmaceutical companies are sensitive to delays in the launch of new drugs since the patent and marketing efforts for the new drug continue to operate regardless of whether the product is on the market. A delay in launching new drugs may be costly to consumers if the drug is more cost-effective than other available options on the current market [11]. This study suggests that national regulatory authorities should supplement drug pricing policies to help pharmaceutical companies with this issue.

The average yearly growth rate of pharmaceutical products in Korea from 1988 to 2017 was 7.59%, greater than 5.26%, which is the Korean GDP growth rate [37]. Korea was one of the world's fastest GDP growth countries in that period. This study showed that Korean pharmaceutical companies actively responded to necessary regulatory policies that guided
and regulated the Korean pharmaceutical industry's significant growth over the past 30 years. To create new drugs that are safe and effective, the Korean government proposed and implemented policies to tighten and strengthen regulations. This study implies that the pharmaceutical industry's fast growth in Korea was possible because the regulatory authorities not only protected consumer health and alleviated cost burdens but also promoted pharmaceutical innovation and improved domestic pharmaceutical companies' competitiveness.
References


37. Um SI: The empirical study on patterns and factors of growth of Korean
pharmaceutical industry in recent 30 years. Chung-Ang University, 2019.
Figure 1

The graphical results of ITS analysis of the total number of patent applications
Figure 2

The graphical results of ITS analysis on the total number of Korean patent applications
Figure 3

The graphical results of ITS analysis on the total number of foreign patent applications
Figure 4

Total production by Group 1 and Group 2 companies over time
**Figure 5**

The results of ITS analysis of the GMP policy
Figure 6

Average periods from drug approval to health insurance start date