

The impacts and unintended consequences of the nationwide pricing reform for drugs and medical services in the urban public hospitals in China

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1 **TITLE PAGE**

2 **The impacts and unintended consequences of the nationwide pricing reform for drugs**
3 **and medical services in the urban public hospitals in China**

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1 **Abstract**

2 **Background** Since 2015, China has been rolling out the pricing reform for drugs and medical
3 services (PRDMS) in the urban public hospitals in order to reduce drug expenditures and to
4 relieve financial burdens of patients. This study aims at evaluating the effectiveness of the
5 reform and investigating its positive impacts and unintended consequences to provide
6 evidence basis for further policy making. **Methods** The Difference-in-difference (DID)
7 approach was employed to analyze the reform impacts on the 31 provincial administrative
8 areas in China based on data abstracted from China Statistics Yearbooks and China Health
9 Statistics Yearbooks from 2012 to 2018. **Results** The reform resulted in a decrease of 7.59%
10 in drug cost per outpatient visit, a decrease of 5.73% in drug cost per inpatient admission, a
11 decrease of 3.63% in total cost per outpatient visit and an increase of 9.10% in surgery cost
12 per inpatient admission in the intervention group. However, no significant change in
13 examination cost was found. The reduction in the medical cost per inpatient admission was
14 not yet demonstrated, nor was that in the total outpatient/ inpatient expenses. The nationwide
15 pricing reform for drugs and medical services in urban public hospitals (PRDMS-U) in China
16 is demonstrated to be effective in cutting down the drug expenditures. However, the revealed
17 unintended consequences indicate that there are still significant challenges for the reform to
18 reach its ultimate goal of curbing the medical expenditures. **Conclusion** We conclude that
19 the pricing reform alone may not be enough to change the profit-driven behavior of medical
20 service providers as the root cause lies in the unchanged incentive scheme for providers in the
21 service delivery. This holds lessons for policy making of other low- and middle-income
22 countries (LMICs) with similar health systems set up in the achievement of Universal Health
23 Coverage (UHC).

24 **Keywords** pricing reform for drugs and medical services (PRDMS), difference-in-
25 difference (DID), public hospitals, China

1 **Background**

2

3 Over the past 70 years, China's health system has undergone vast changes under the profound
4 impacts of the country's economic reform [1]. In the early years since the People's Republic
5 of China (PRC) was founded in 1949, the Chinese economy was dominated by central
6 planning and the government took complete charge of its health system [1, 2]. At that time,
7 the government decided on the allocation of health resources and directed the health
8 financing and service delivery. All the health facilities that provided health care, such as
9 hospitals, were solely owned, financed and operated by the government [2]. The government
10 devoted to improving the equity in health service use and impressive improvement in the
11 whole population's health outcomes were also achieved with only limited health resources
12 [3]. However, the centrally controlled economy led to vast inefficiency and poverty, so China
13 embarked on its economic reform in 1978. Since then, the market force had been performing
14 an increasingly important role in the economy, which also led to the marketization of the
15 health sector in the country [4, 5]. Thereafter, a series of policy interventions were staged to
16 strengthen the market force in the health sector, including the decentralization of public
17 hospital management [6].

18

19 As such, the government ceased to fully subsidize the public hospitals so that the public
20 hospitals had to undertake responsibilities for their own profits and losses. At the same time,
21 the government promoted the public hospitals' autonomy by allowing them to self-manage
22 and determine the pricing of medical services and drugs. The subsidies from the government
23 to public hospital shrank sharply from more than 60% of its total revenue by 1980 to less than
24 25% by 2008 [7]. That is, instead of relying on the government to finance as before, the
25 public hospitals had to make profits from the drugs and services provided to finance

1 themselves [8,9]. Consequently, government subsidies, health services and drug sales became
2 the three main sources of hospital's revenues. In 2012, over 40% of the hospital's revenues
3 came from drug sales while only approximately 10% came from governmental subsidies [10].
4 In order to obtain the profit margin, the drugs were allowed to be priced with up to 15%
5 mark-up on the actual purchase price [11]. Moreover, an incentive scheme was introduced to
6 link the physicians' merit pay, that is a major part of their income, to the hospital's profits,
7 which would encourage them to prescribe more profitable drug or service [12,13].

8
9 Unlike the successes in the economic reform [14], the marketization of the health sector in
10 China has experienced severe challenges. Once the for-profit management scheme of the
11 public hospital had been established, the motivation of profit-seeking became perverse
12 among health care providers, which led to a significant increase in the revenue of public
13 hospitals and brought about substantial negative impacts [15]. The health care providers are
14 motivated to induce the demand of patients and over-prescribe drugs and diagnostic tests,
15 which resulted in the alarming escalation of health expenditure [16]. From 2007 to 2012, the
16 growth rate of health expenditure (14.9%) far exceeded that of gross domestic product (GDP)
17 (10.2%) [17]. In 2012, the drug expenses accounted for over 50% of the total medical
18 expenditure per outpatient visit and over 40% per inpatient admission [13]. Not only that,
19 extensive over-prescription gave rise to the occurrence of microbial resistance and false-
20 positives diagnostic tests, threatening the quality of health care [18,19].

21
22 Thereupon, complaints from Chinese people on the difficulties of affording quality health
23 care prevailed [20], which were frequently referred to as the lament of "kanbingnan,
24 kanbinggui" or "insurmountable access barriers to health care, insurmountable high health
25 costs." [1] The outbreak of SARS epidemic in 2003 further intensified people's

1 dissatisfaction and thereby the pressing necessities to reexamine the health system [21],
2 which eventually led to the launch of the 2009 reform [22]. With the goal of “everyone has
3 affordable access to basic health care”, the equivalent of \$230 billion was committed heavily
4 to the reform between 2009 and 2011 [23]. After several years of efforts, some significant
5 achievements were made, especially in improving health insurance coverage [24,25].
6 However, the reform to the public hospitals failed to yield any encouraging progress [1,26].

7
8 In China, public hospitals, which are capable to provide over 80% of the overall inpatient and
9 outpatient services, play the most important role in health care delivery [13]. Therefore,
10 suitable intervention strategies introduced into public hospitals are of crucial importance in
11 the process of an effective health system reform [27], where the aim is to change the profiting
12 scheme of public medical service providers by reemphasizing their mission of improving
13 public welfare instead of earning incomes [28]. Among the various interventions in public
14 hospitals, the pricing reform is regarded as the most substantial instrument, with the core
15 measure as the zero drug mark-up policy, which is to eliminate the up to 15% profit margin
16 that was previously allowed to be added on the actual drug purchase price. In order to ensure
17 the sustainability of the intervention in drug pricing, the pricing of medical services was also
18 adjusted, including raising surgical fee and reducing laboratory fee. [29,30]

19
20 The primary aim of the pricing reform for drugs and medical services (PRDMS) is to reduce
21 drug expenditures and thereby to reduce medical expenditures and financial burdens of
22 patients. Meanwhile, by cutting off the economic linkage between drug sales and drug use,
23 the policy also intends to rectify physicians’ behavior in service provision, so as to
24 contribute to the improvement of the quality and accessibility of health care [31]. For the
25 sake of smooth and stable implementation, the government has adopted a step-by-step

1 strategy to push forward the pricing reform. Before intervening into urban public hospitals,
2 the policy had been put into effect in every county-level public hospital (PRDMS-C) by 2015
3 [32]. Based on the lessons from the implementation in county-level hospitals, some
4 provinces, like Zhejiang and Anhui, took the lead to launch the reform in urban public
5 hospitals. Subsequently, the pricing reform for drugs and medical services in the urban public
6 hospitals (PRDMS-U) has been able to roll out in every public hospital throughout the
7 country as of September, 2017. [33]

8
9 A few existing studies have been conducted to evaluate the impacts of PRDMS-C, after it
10 took effect in different areas in China, such as Sanming [34], Zhejiang [35], Hubei [36,26],
11 Guangxi [37], etc. Most of the studies showed that the reform reduced drug cost whereas its
12 effectiveness in containing medical expenditures was questionable with some unintended
13 consequences [38-43]. For example, through the DID approach, Fu et al. [34] analyzed the
14 public hospital reform in Sanming and showed that the Sanming model was able to reduce
15 drug cost and total medical expenditures without measurably sacrificing the quality or the
16 efficiency of health service provision. It affirmed the effectiveness of the reform in Sanming
17 due to its systematic design and forceful implementation of the policy interventions and
18 justified the nationwide promotion of Sanming model. Using a retrospective pre/post-reform
19 design, Zhang et al. [35] analyzed the questionnaire data from selected county-level public
20 hospitals in Zhejiang from 2011 to 2012 and concluded with a decrease of the supplier-
21 induced demand in drugs but an increase in medical services. Besides, in a study conducted
22 in Hubei, Zhang et al. [26] found that the decrease of drug costs resulted from the reform did
23 not lead to the reduction of personal health spending. As for the nationwide evaluation of the
24 PRDMS-C, Fu et al. [41] conducted a sample investigation to 1880 county-level hospitals
25 across the country and found that the policy resulted in a reduction in drug expenditures

1 together with an increase in diagnostic tests expenditures, which had not measurably
2 contributed to the containing of total health expenditures.

3
4 After the reform was completed in county-level hospitals, it is now fully practiced in urban
5 public hospitals in China. Compared with county-level hospitals, the service volumes of
6 urban public hospitals are usually much larger, and the medical services provided are
7 generally more advanced and comprehensive, hence the impacts of reform in urban public
8 hospitals would be even more substantial. Despite some previous studies on the effects of
9 PRDMS-C, the fundamental differences between county-level and urban hospitals limited the
10 generalizability of conclusions of those previous studies on county-level hospitals to urban
11 ones. Although several literatures presented preliminary evaluations in urban cities like
12 Nanjing [42], Beijing [43], etc., the conclusions from these studies can hardly reflect country-
13 level effects of the reform in general as the evidence from the selected locations can hardly
14 be generalized to other areas with different economic and health development background.

15
16 In China, a reasonable fee schedule for drugs and medical services has yet been well-
17 established. Detecting the positive influences and unintended consequences of the nationwide
18 pricing reform in urban public hospitals, the most influential player in health service
19 provision in China, is urgent for policy makers to draw lessons from. Therefore, a nationwide
20 impact evaluation of the PRDMS-U with improved methods might be in sore need to provide
21 some empirical evidence to inform further policy-making.

22

23 **Method**

24

25 *Hypothesis*

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The objectives of the PRDMS-U include four aspects. Firstly, it aims to reduce drug costs through the elimination of the drug mark-up. Secondly, it intends to adjust the cost structure by meanwhile increasing surgical fee and decreasing examination fee. Thirdly, it endeavors to contribute to the reduction of the total medical expenditure. At last, it attempts to rectify the supplier-induced demand and to improve accessibility of medical service for people. The hypothesis of our study is that, the policy has almost achieved the first and the second objectives but not yet realized the third and the fourth ones.

Data sources and variables selection

We analyze macroeconomic data of 31 provinces/ municipalities collected from China Health Statistics Yearbooks 2012-2018 and China Statistics Yearbooks 2012-2018. The nationwide PRDMS-U initiated in five provinces in 2015 and was then extended to another 14 provinces in 2016. At the end of 2017, all the other 12 provinces were required by the national authority to roll out the reform although some of them were not able to implement the reform until early 2018. Both the timing and the impact of the PRDMS-U vary across provinces, which makes the PRDMS-U be as a “natural experiment”. Given this, we take 2016 as the cut-off point, dividing the observation time into the pilot period (2015–2016) and the non-pilot period (2017–2018). Hence, we define the 19 provinces (Anhui, Fujian, Hebei, Heilongjiang, Hunan, Nei Mongol, Jiangsu, Jiangxi, Liaoning, Shaanxi, Shandong, Shanghai, Tianjin, Zhejiang, Guizhou, Qinghai, Sichuan, Xinjiang, and Yunnan) that initiated the PRDMS-U in the pilot period as the intervention group, while the other provinces (Beijing, Chongqing, Guangdong, Guangxi, Hainan, Henan, Hubei, Jilin, Shanxi, Tibet, Gansu, and Ningxia) are defined as the control group. The idea of grouping based on the timing of policy initiation in

1 DID analysis has been widely used in economics literatures [44,45,46,47].

2

3 To test the hypothesis, we select several expenditure-related variables to measure the effects
4 of the PRDMS-U, which are total outpatient expenditure, total inpatient expenditure, total
5 expenditure per outpatient visit, total expenditure per inpatient admission, the drug cost per
6 outpatient visit, the examination cost per outpatient visit, the drug cost per inpatient
7 admission, the examination cost per inpatient admission, and the surgical cost per inpatient
8 admission respectively.

9

10 Following Fu et al. [34], we also include per capita GDP, per capita public budget revenue,
11 and the ratio of primary industry production to GDP in the analysis as control variables. All
12 the expenditure-related variables are adjusted by 2010 yuan (CN¥) using the CPI and all the
13 variables are estimated in logarithms in this study.

14

15 *Study design and model specification*

16

17 Our empirical strategy is to compare the pre- and post-reform changes between the
18 intervention and the control groups that were both impacted by PRDMS-U. We employ the
19 difference-in-difference (DID) method to evaluate effectiveness of PRDMS-U by using the
20 panel data from 31 provinces/ municipalities during the year period 2012–2018 in China. The
21 basic model is as follows:

$$22 Y_{pt} = \beta \cdot Intervention_p \cdot postPRDMSU_t + \delta \cdot Control_{pt} + \alpha_p + \gamma_t + \varepsilon_{pt}, (1)$$

23 where Y_{pt} denotes the outcome variables for the p -th province at the t -th year; the dummy
24 variable $Intervention_p$ equals 1 if the p -th province belongs to the intervention group and
25 0 otherwise; the dummy variable $postPRDMS_t$ equals 1 if the province implemented the

1 PRDMS-U after the t-th year; $\mathbf{Control}_{pt}$ is a vector of control variables to control
 2 unobservable factors; the variable α_p represents the fixed effect used to control those
 3 unobserved time-invariant characteristics of the p-th province that may affect the outcome
 4 variable; the variable γ_t represents the fixed effect used to control the impact of some nation-
 5 wide shocks that occur in the t-th year; the term ε_{pt} refers to a random error term; the
 6 parameter of interest in the difference-in-differences model is the interaction term β between
 7 $Intervention_p$ and $postPRDMSU_t$; and δ is a corresponding vector of coefficients for the
 8 control variables.

9

10 *Comparing the pre-reform trends for the intervention and control group*

11

12 The difference-in-differences estimator $\hat{\beta}$ is consistent only if differences in outcome medical
 13 expenditures between the intervention and the control groups remain constant. Therefore,
 14 unparallelled differences derived from the preexisting difference between two groups would
 15 bring a potential challenge to the difference-in-differences strategy. To address this problem,
 16 we replace the first term in the right side of Model (1) by $\beta_t \cdot Intervention_p \cdot pre2015_t \cdot$
 17 $Year_t$, where the $pre2015_t$ equals 1 if the year is before 2015 and $Year_t$ is a vector of year
 18 dummy variables. The coefficient β_t describes the differential change in medical
 19 expenditures between two groups in year t before the PRDMS-U. The nationwide PRDMS-U
 20 initiated in five provinces in 2015 and was then extended to the whole country, hence, annual
 21 treatment effects β_t before 2015 can be used to verify the parallel trends.

22
$$Y_{pt} = \beta_t \cdot Intervention_p \cdot pre2015_t \cdot Year_t + \delta \cdot \mathbf{Control}_{pt} + \alpha_p + \gamma_t + \varepsilon_{pt} \quad (2)$$

23

24 *Robustness Check: Controlling for Preexisting Time Trends*

25

1 Both intervention and control groups may have an increasing trend in medical expenditures
 2 after the PRDMS-U because of preexisting time trends or price rigidity, causing the
 3 underestimation of the effects of the PRDMS-U in the DID analysis. We extend the model (1)
 4 by including an additional term of the time trend T to control the potential time trends from
 5 pre-reform period:

$$6 \quad Y_{pt} = \beta_t \cdot Intervention_p \cdot YEARpostPRDMSU_t + \delta \cdot Control_{pt} \\
 7 \quad + \varphi \cdot Intervention_p \cdot T + \alpha_p + \gamma_t + \varepsilon_{pt} \quad (3)$$

8 where β_t presents the annual reform effects of the PRDMS-U in year t after the PRDMS-U
 9 and γ_t indicates year fixed effects controlling for preexisting time trends $\varphi \cdot$
 10 $Intervention_p \cdot T$, where T is a vector of time variables.

11
 12 **Result**

13
 14 *Summary statistics*

15
 16 Table 1 shows the mean values of the observed outcome variables before (period=0) and after
 17 (period=1) the reform in the intervention group and the control group. The drug cost per
 18 inpatient admission experiences a sharp decrease both in the intervention group, 11.80%
 19 (Table 1, column 6), and in the control group, 16.20% (Table 1, column 3), after the reform.

20
 21 For the intervention group, the annual growth rate of the drug cost per outpatient visit
 22 decreases from 3.34% to -2.05% (Table 1 column 4-5) and that of the drug cost per inpatient
 23 admission decreases from 0.66% to -7.05% (Table 1 column 4-5). The mean of the surgery
 24 cost per inpatient service increases from 448.63 Yuan to 565.52 Yuan (Table 1 column 4-5)
 25 after the reform in the intervention group, and the growth rate of the surgery cost per

1 inpatient service is 26.06% (Table 1 column 6), significantly higher than 21.96% (Table 1
2 column 3) in the control group. These results have provided evidence in favor of our
3 hypothesis.

4

5 Moreover, in the intervention group, the annual growth rate of the total cost per outpatient
6 visit decreases from 4.98% to 2.69% (Table 1 column 4-5) after the reform, and the annual
7 growth rate of the total cost per inpatient admission decreases from 4.22% to 1.98% (Table 1
8 column 4-5) after the reform. Likewise, the annual growth rate of the total outpatient cost
9 decreases from 11.86% to 7.52% (Table 1 column 4-5) after the reform and the total inpatient
10 cost decreases from 11.46% to 8.14% (Table 1 column 4-5) after the reform in the
11 intervention group. Additionally, it is noticeable that the examination cost per outpatient visit
12 increases by 10.53% after the reform took into effect in the intervention group.

13

14 Based on the t-test results (Table 1 column 7-8), the difference of the control variables
15 between the two groups is not significant, which reveals that the two groups are not
16 heterogeneous in terms of economic and social conditions. Besides, drug cost per inpatient
17 admission has significant differences in period 1 between the two groups (Table 1 column 8),
18 which is consistent with our hypothesis.

19

20 In order to verify the plausibility of applying DID method (i.e., satisfying the parallel trend
21 assumption), we compare the means of outcome variables between the intervention group and
22 the control group for every year in Figure 1. All the mean outcome trajectories of the
23 intervention group remain parallel to those of the control group before 2015, although they
24 are separate from each other for all the outcome variables except the total cost per inpatient
25 admission, which demonstrates that there is no heterogeneity trend between the two groups. It

1 is also seen that both the average drug cost per outpatient and the average drug cost per
2 inpatient have the decrease appearing in 2016 and 2017 in the intervention group and the
3 control group respectively. Additionally, the magnitude of increase in surgery cost is shown
4 to be larger in intervention group.

5

6 We also use model (2) to test whether there exists any unparalleled pre-reform time trend
7 between the intervention and control group. The results are shown in Appendix Table a.,
8 which reveal no significant differences in pre-reform trends between the intervention and the
9 control groups for most expenditure variables except drug cost per outpatient visit and drug
10 cost per inpatient admission.

11

12 *Medical care cost per outpatient visit / inpatient admission*

13

14 Based on the findings from our parallel trend analysis, we employ the basic DID model (1)
15 for the outcome variables to evaluate the effectiveness of the PRDMS-U. The regression
16 results are shown in Table 2.

17

18 Firstly, compared with the control group, the PRDMS-U results in a decrease of 7.50% (= $1 - e^{-0.078}$, $p < 0.05$) in drug cost per outpatient visit (Table 2, column 2) and 5.73% (= $1 - e^{-0.059}$, $p < 0.05$) in drug cost per inpatient admission in the intervention group (Table 2, column 5), which indicates that the reform policy was effective in cutting the drug
22 expenditure.

23

24 Secondly, in the intervention group, the PRDMS-U produces a 3.63% (= $1 - e^{-0.037}$, $p < 0.05$) decrease of the total cost per outpatient per year after the reform's implementation

25

1 (Table 2, column 1), which demonstrates the effect of the policy on decreasing the total
2 medical care cost per outpatient visit. However, the coefficient of the total cost per inpatient
3 admission is not statistically significant (Table 2, column 4), implying that the reform effects
4 on decreasing the total cost per inpatient admission is not yet observable.

5

6 Thirdly, the coefficient of the examination cost per outpatient visit or per inpatient admission
7 is not significant (Table 2, column 3 and 6), indicating that the reform has no significant
8 impact on the examination cost. Additionally, the coefficient of the examination cost per
9 inpatient admission is positive (Table 2, column 6), which implies a potential unintended
10 consequence of increasing the examination cost.

11

12 Finally, compared with the surgery cost of the control group, that of the intervention group
13 increases by 9.10% ($= e^{0.087} - 1, p < 0.05$) after the reform (Table 2, column 7),
14 indicating that the reform leads to an increase in surgery cost. Along with the decreased drug
15 cost, it is shown that the reform to some extent promotes the optimization of the fee schedule
16 for drugs and medical services in the urban public hospitals in China.

17

18 *Total outpatient/ inpatient expenses*

19

20 In order to examine the impacts of the PRDMS-U on the total expenditure, we multiply the
21 cost per outpatient visit/ inpatient admission to the number of visits/admissions and obtain the
22 total outpatient/ inpatient expenses as other outcome variables for our analysis. From the
23 results of the DID analysis in Table 3, there is no evidence proving the statistically significant
24 effects of the PRDMS-U on decreasing either the total outpatient expenses or the inpatient
25 expenses. Nonetheless, we find that the coefficients are shown to be negative and the

1 decreasing trend in the annual growth rate of the total expenses can be found in the
2 intervention group from Table 1. It remains to be judged whether the reform has achieved its
3 goals in curbing the upraise of the total medical expenses.

4

5 *Robustness Checks*

6

7 We apply model (3) to control preexisting time trends, and the results are shown in Figures *a*
8 and *b* in Appendix, which present robustness checks for drug cost per outpatient visit and
9 drug cost per inpatient admission respectively. The y-axis plots coefficients for the year-
10 specific effect β_t and the year-fixed effects $\gamma_t\delta_t$. The line for the intervention group indicates
11 the aggregation of β_t and γ_t , and the line for the control group indicates γ_t . Figure *a* shows
12 that there is a difference of the year-specific coefficients of the drug cost per outpatient visits
13 between the intervention group and the control group occurring after 2014, and the year-
14 specific coefficients of the intervention group are less than 0 from 2012 to 2018. Figure *b*
15 indicates that the year-specific coefficients of drug cost per inpatient admission are more than
16 0 in both two groups from 2012 to 2018, and a similar difference between the two groups
17 occurs after 2014. The results of model (3) in Figure *a* and *b* in Appendix confirm that the
18 drug expense decreases more significantly in the intervention group than in the control group
19 after the implementation of the PRDMS-U, even when preexisting time trends are controlled.

20

21 **Discussion**

22

23 After the launch of the PRDMS-U, all the urban public hospitals eliminated the drug mark-up
24 and adjusted the prices of medical services; simultaneously, the drug procurement scheme
25 and insurance payment methods were reformed to a certain extent as accompanying policies.

1 Nevertheless, there was a variance in the scope and range of the price adjustment in different
2 areas according to local conditions [33].

3
4 In 2015, the General Office of the State Council released *the Guiding Opinions on the Pilot*
5 *Comprehensive Reform of Urban Public Hospitals* [48]. According to the document, local
6 governments should be responsible for implementing the PRDMS-U; local health
7 administrative departments should be responsible for monitoring the progress of the reform
8 and conducting the progress evaluation for hospitals, the results of which should be
9 substantially linked to the financial subsidies for hospitals and the appointment of hospital
10 directors. Besides, the document also required the percentage of drug expenditure in total
11 medical expenditure to be reduced to about 30%. To meet the requirement, while eliminating
12 the drug mark-up, in fact, public hospitals had to adopt some circumvention measures, such
13 as asking patients to purchase drugs in out-of-hospital pharmacies or raising total
14 expenditures to dilute the share of drug expenditures. In 2019, the General Office of the State
15 Council issued *the Opinions on Strengthening the Performance Evaluation of Tertiary Public*
16 *Hospitals* [49], in which the requirement for the drug expenditure share had been cancelled.

17
18 Based on the conclusions from existing literature, the effects of the pricing reform in public
19 hospitals varied in different scenarios. Fu. et al [34] evaluated the pilot reforms of public
20 hospitals in Sanming, where the reform achieved tremendous success in reducing drug and
21 medical expenditures, and attributed the effect of the reform there to its substantial alignment
22 of the price adjustment with the reform in the governance structure, payment method and
23 physician compensation scheme. Whereas, some negative impacts of the reform were
24 claimed in more studies conducted elsewhere [35-43]. Tang et al. analyzed antibiotic uses
25 after the reform in Hubei and found that the reform contributed to an increase in the injection

1 of antibiotics, as the hospitals attempted to profit from drug-associated services, such as
2 injections, after the zero drug mark-up policy [36]. Jiang et al. evaluated the reform in
3 Guangxi and suggested that the reform contributed little to the operation efficiency of
4 hospitals and negatively affected clinical quality [37].

5

6 Our study contributes to the evidence of the nationwide evaluation of PRDMS-U in China.
7 Through examining the province-level data of 31 areas in China from 2012-2018 with the
8 difference-in-difference (DID) approach, our study results indicate that the implementation of
9 the PRDMS-U, with the core measure as the zero drug mark-up policy, is associated with
10 significant reductions in the drug expenses per inpatient admission/ outpatient visit. In other
11 words, the results show that the policy contributes to the reduction in the drug expenditure,
12 which suggests that the policy is on the right track and its preliminary goal has been
13 achieved.

14

15 In spite of the striking decrease in drug cost along with the measurable increase in surgical
16 cost per inpatient admission presented, no significant change in examination cost is found,
17 which suggests that the reform objective to adjust the fee schedule for drugs and medical
18 services has not been fully realized despite of some positive progress discovered. Moreover,
19 the reduction in the medical cost per inpatient admission is not yet demonstrated, nor is the
20 total outpatient/ inpatient expenses.

21

22 These results indicate that, cost shifting with supplier-induced demand occurs as physicians
23 tend to prescribe more examinations and tests to compensate for the profit loss from drugs,
24 which notably undermines the effectiveness of the PRDMS-U as a whole and results in the
25 failure to reach the ultimate goal of curbing unnecessary expenditures. It is indicated that the

1 pricing intervention alone is unable to relieve the supplier-induced demand. Essentially,
2 despite the elimination of the drug profit margin, the compensation scheme for public
3 hospitals and the payment scheme for physicians remain unreformed. The profits generated
4 from drugs and services still constitute the major part of the revenue of hospitals, a
5 proportion of which makes up the merit pay for physicians. With unaltered economic
6 motivations of suppliers, the reform policy can barely rectify the behavior of health service
7 providers in the concrete sense. This finding is consistent with the conclusion of the national
8 evaluation conducted by Fu. et al [34] on the reform in county-level hospitals, which also
9 questioned the effects of price control over certain drugs and medical services to curb the
10 health expenditure [41]. It has been pointed out in a number of studies [33, 35-37, 40-43] that
11 the integration of policy interventions was crucial to the effects of the reform and that the
12 piecemeal remedies of the policies could easily lead to circumvention behaviors of health
13 service providers.

14
15 The underlying issue is that the current China's health system suffers from serious market
16 failures [50]. Overuse of the market force in service delivery may cause hazards to the equity
17 and affordability of health care [50-54]. Moreover, the particular characteristics of health care
18 market, such as extensive asymmetry of information between suppliers (physicians and
19 hospitals) and demanders (patients), have exerted uncertainty on drawing upon the path of
20 economic reform for health care [16, 55, 56]. Once the for-profit motives get deeply
21 entrenched, the suppliers are prone to induce the demand and push up the price of some
22 profitable drugs or services [57,58]. Regrettably, the uniqueness of health care market has not
23 been identified thoroughly and the strategy for enterprise management in China's economic
24 reform has been simply carried over into reforming public hospitals [1].

25

1 Interventions from comprehensive scopes should be aligned appropriately to confront the
2 unintended consequences of the PRDMS-U. Above all, from the macroscopic perspective,
3 the role of the government in the health service system should be strengthened to rectify past
4 mistakes [59] in over marketization, including the over-decentralization in the management
5 and development of public hospitals. The government should consider increasing financial
6 subsidies to public hospitals so as to impose greater influence on its economic operation.
7 Moreover, it is of critical importance for the government to be forceful in systematically
8 integrating the policy measures to avoid circumvention behaviors from service providers as a
9 result of the fragmentation and incoordination of governance.

10

11 In addition, from the microscopic perspective, the financial incentive mechanisms for
12 suppliers (hospitals and physicians) should be redesigned to positively drive the practice in
13 service provision. On one hand, the financing mechanism of public hospitals should be
14 changed to reduce the dependence of hospital economic operations on drugs and service
15 income. On the other hand, the incentive mechanism for medical staff in public hospitals
16 should be reformed to delink their income from service provision, and meanwhile the public
17 hospital's authority in using their revenue for staff merit payment should be limited [60].

18 Besides, a value-based pricing scheme [61,62] for health care service should be established.

19

20 *Strengths and Limitations*

21

22 This study contributes to the knowledge on the nationwide impacts of the pricing reform for
23 drugs and medical services in the urban public hospitals (PRDMS-U). It demonstrates the
24 effectiveness of the reform on cutting the drug expenditure despite some unintended
25 consequences, which reassures the conclusions in some of the previous studies conducted in

1 piloting areas.

2

3 As our data were collected from the secondary routine databases, the concerns over the report
4 biases have inevitably limited the quality of the data and caused our incapability to deepen
5 the analysis to the micro level. Actually, we've attempted to conduct the propensity score
6 matching (PSM) for our analysis. However, limited by the sample size, the matching process
7 can barely be done sufficiently, which undermines the feasibility of PSM in our scenario.

8 Considering that our study aims at investigating the macro impacts of the policy, it is

9 assumed that some of the individual effects might be offset in the macro-aggregated data,

10 which might be able to reduce the bias caused by the heterogeneity among individuals in the
11 analysis.

12

13 Moreover, the reason that few statistically significant difference was obtained might be due
14 to the limited sample size and relatively short follow-up. Hence, continuous monitoring

15 research should also be conducted so as to shed light on the long-term impacts of the reform.

16 Additionally, our analysis focuses on evaluating the impacts of the reform in service

17 expenditures, while further research would be needed to investigate the quality of services.

18

19 **Conclusion**

20

21 Up until now, the PRDMS has been applied to all the public hospitals including county-level

22 and urban ones, which demonstrates the determination of the government in curbing the

23 inflation of medical expenditures and promoting affordability of health care of people. Our

24 study proves the effectiveness of the policy in decreasing pharmaceutical expenditures.

1 However, the revealed unintended consequences indicate that there are still significant
2 challenges for the reform to confront in the way ahead to reach the ultimate goal.
3
4 Several potential solutions are proposed. It is evident that unintegrated policy measures are
5 likely to cause circumvention and the pricing instrument alone should not be enough to
6 change the behavior of providers. Therefore, the combination of interventions in the
7 financing mechanisms for hospitals and physicians is essential. In addition, to enhance the
8 pursuit of social benefits [63], the government should play a fundamental role in service
9 provision and increase financial support to public hospitals. These conclusions hold lessons
10 for other low- and middle-income countries (LMICs) who are also conducting reforms to
11 public hospitals for the optimization of their health service delivery [64,65].

12
13 The policy implementation is never a linear process but full of complexity, which suggests
14 the necessity to conduct continuous monitoring of the policy impacts and perform
15 interventions accordingly.

16

17 **Abbreviations**

- 18 PRC People’s Republic of China
- 19 PRDMS pricing reform for drugs and medical services
- 20 PRDMS-U pricing reform for drugs and medical services in urban public hospitals
- 21 PRDMS-C pricing reform for drugs and medical services in county-level public hospitals
- 22 DID difference-in-difference
- 23 LMICs low- and middle-income countries
- 24 UHC Universal Health Coverage

25

1 **Declarations**

2 **Ethics approval and consent to participate**

3 Not applicable.

4 **Consent to publish**

5 Not applicable.

6 **Availability of data and materials**

7 The data that support the findings of this study are available from:

8 National Health Commission of the People’s Republic of China. 2012-2018. China Health
9 Statistics Yearbook. Beijing: China Statistics Press.

10 National Bureau of Statistics of China. 2012-2018. China Statistics Yearbook.

11 <http://www.stats.gov.cn/tjsj/ndsj/> (accessed 19 Oct, 2020) (in Chinese)

12 **Competing interests**

13 The authors declare no conflict of interests.

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21 **Authors’ contributions**

22 CJ and BF are the co-corresponding authors. CJ was responsible for the study design and
23 revised the draft. BF designed the data analysis strategy, supervised the manuscript writing
24 and revised the draft. XZ wrote the first draft. HL conducted the statistical analysis and

1 revised the manuscript. LZ was involved in the data analysis. JH contributed to the
2 interpretation of the data. All authors read and approved the final manuscript.

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5
6

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6

7 **Figure Legends**

8 Figure 1 The time trends of outcome variables measuring medical care cost per outpatient
9 visit/ inpatient admission

Figures

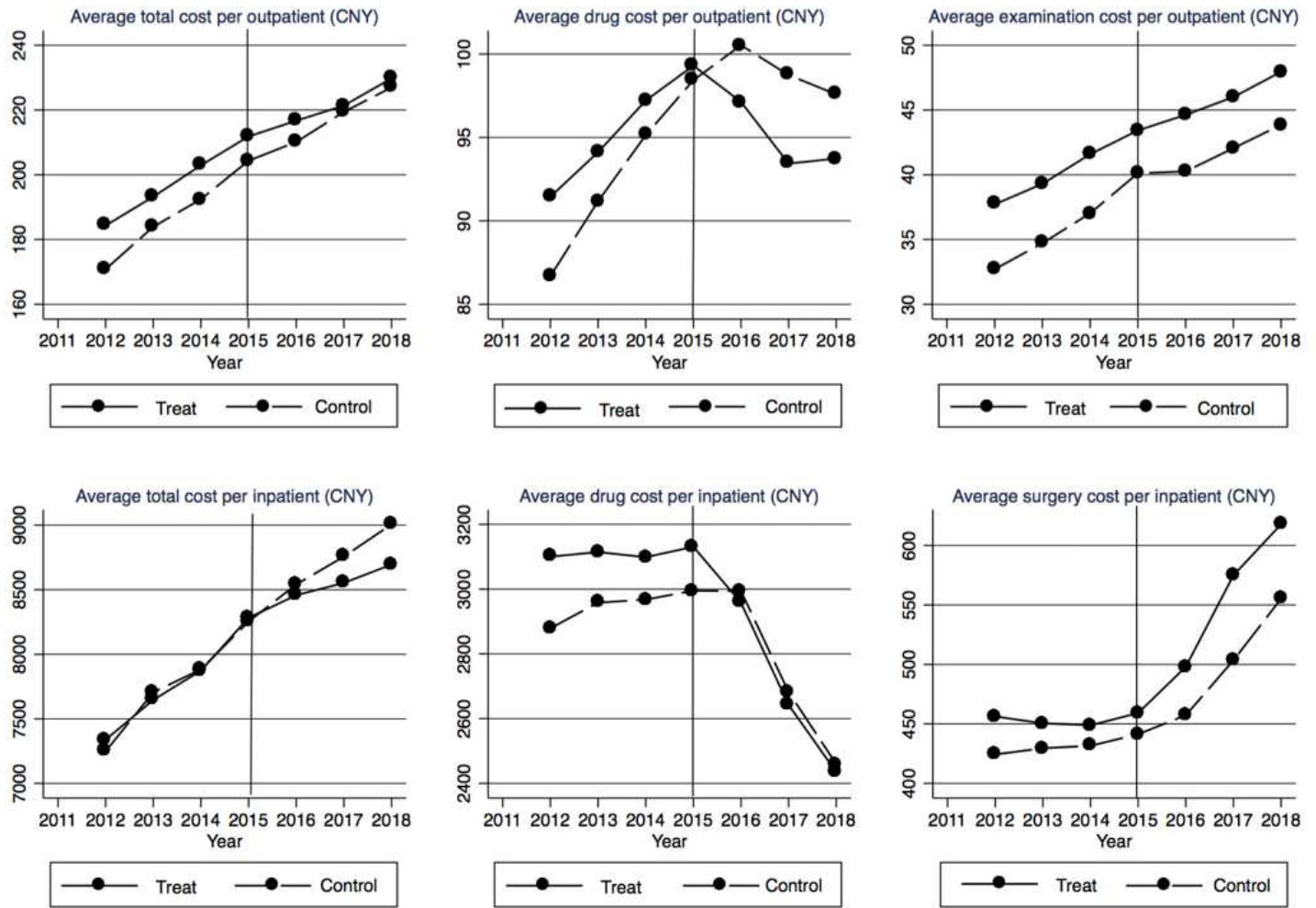


Figure 1

The time trends of outcome variables measuring medical care cost per outpatient visit/ inpatient admission

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